



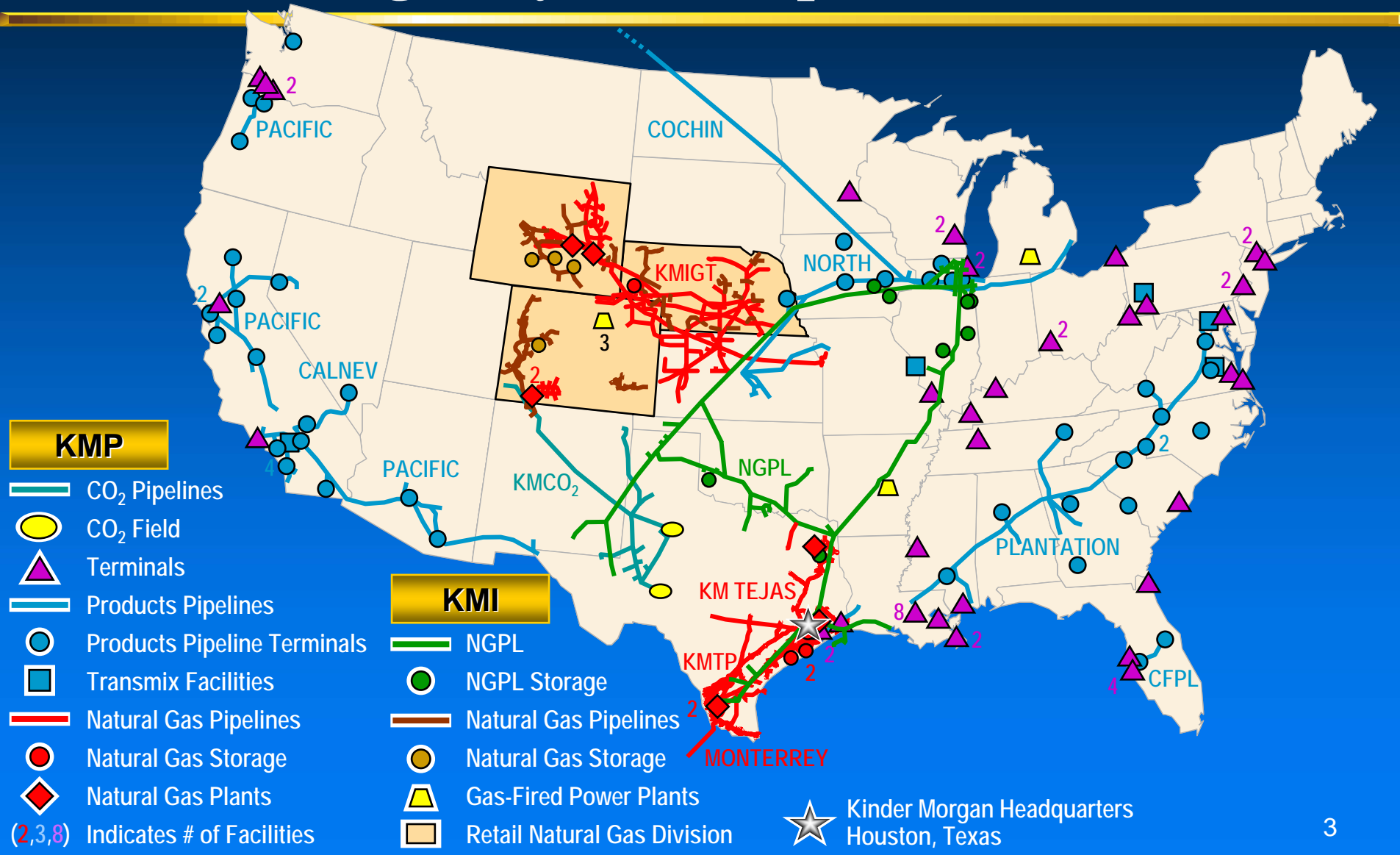
*Morgan Stanley
Houston Energy Theme Days*

May 12, 2005

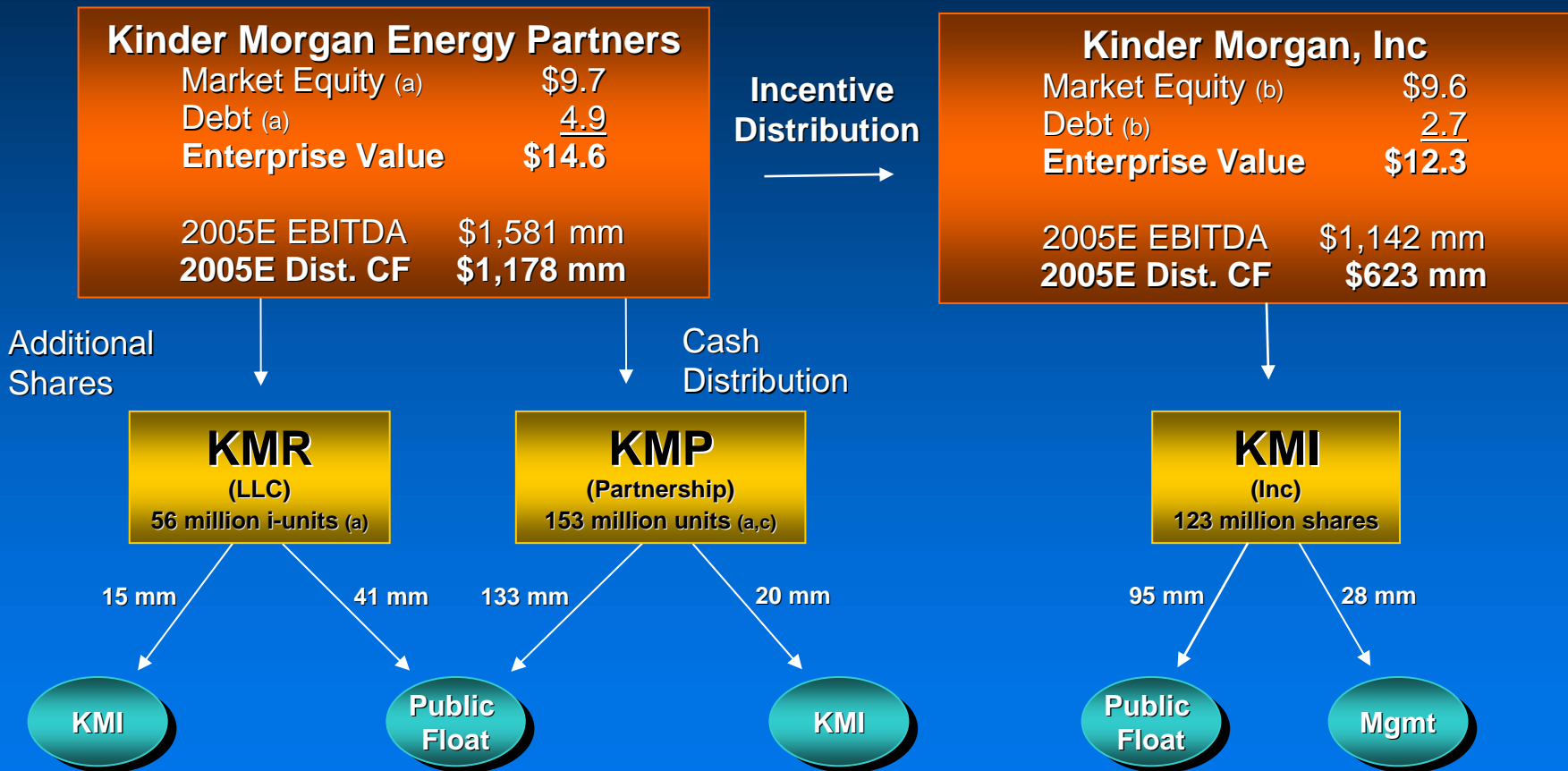
Forward Looking Statements

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Kinder Morgan System Map



Kinder Morgan: Three Securities



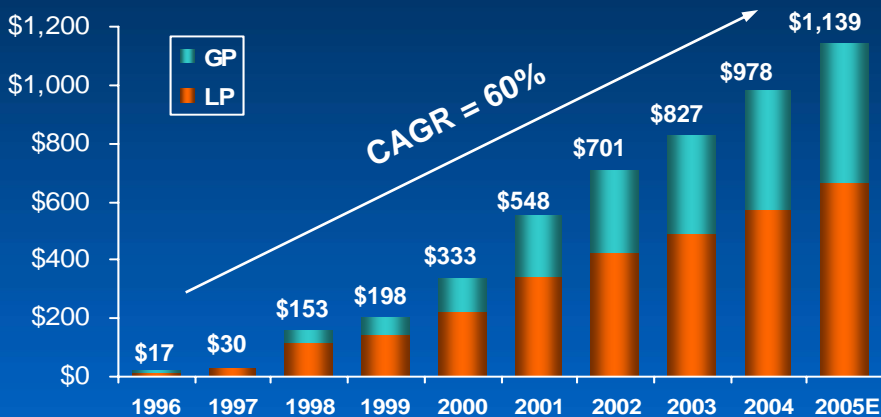
(a) KMEP market cap based on 153 million common units at a price of \$47.06 and 56 million KMR i-units at a price of \$43.81 as of May 6, 2005. Debt balance, as of March 31, 2005, excluding the fair value of interest rate swaps, net of cash.

(b) KMI market cap based on 123 million shares at a price of \$75.83 as of May 6, 2005. Market equity also includes \$284 million of capital trust securities (TRUPS). Debt balance as of March 31, 2005, excluding fair value of interest rate swaps.

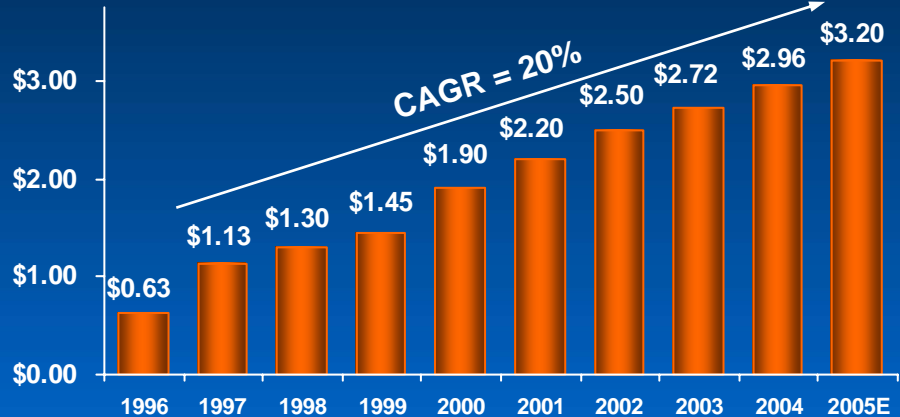
(c) Includes 5.3 million Class B units owned by KMI. Class B units are unlisted KMP common units.

Consistent Track Record

Total Distributions (GP + LP) (\$mm)



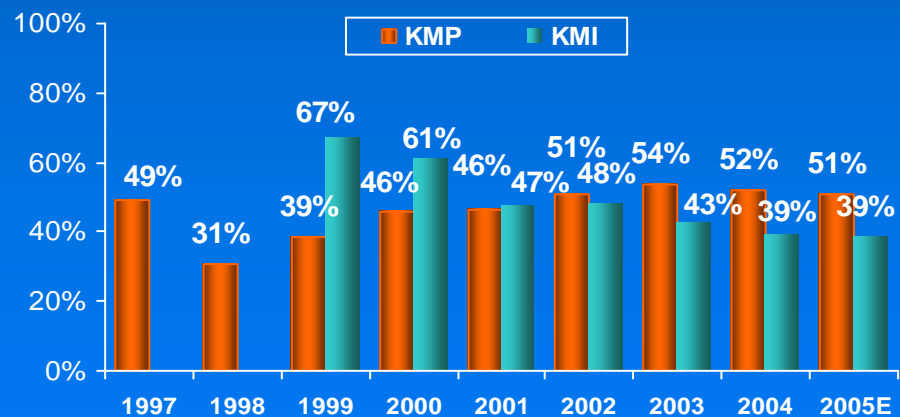
KMP Distribution / Unit (a)



KMI Earnings Per Share



Debt to Total Capital (b)



(a) Declared 4Q distribution annualized (i.e. multiplied by four)

(b) Excludes loss/gains in Other Comprehensive Income related to hedges; KMI 2004 excludes cash on hand from TransColorado sale

Overview

■ Vision

- Find tsunamis
- Create opportunities

■ Operational Excellence

- Safety
- Environmental
- Efficiency

■ Financial Excellence

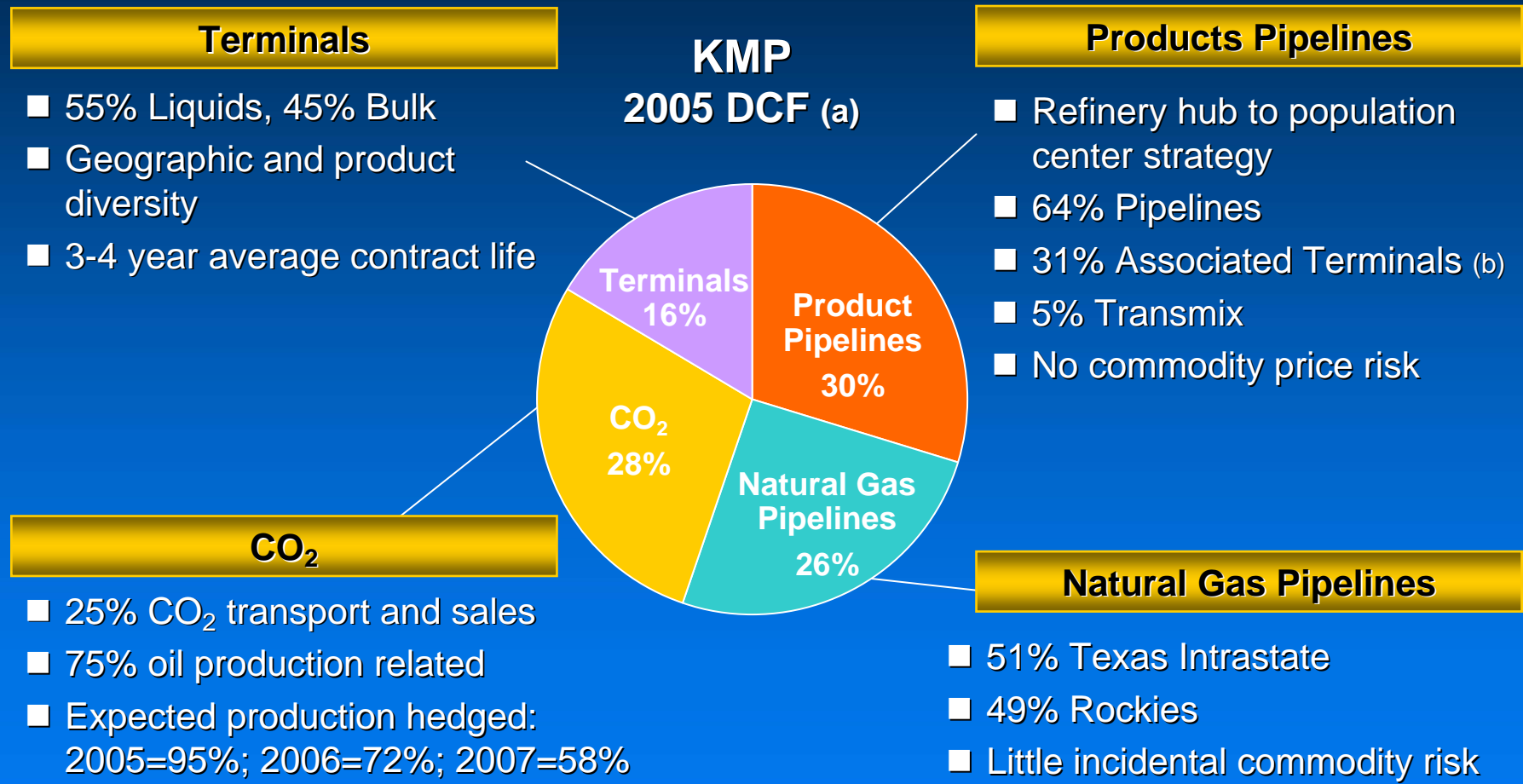
- Cost control
- Disciplined capital allocation
- Bottom line performance
- Transparency

The Kinder Morgan Strategy

Same Strategy Since Inception

- **Focus on stable, fee-based assets which are core to the energy infrastructure of growing markets**
- **Increase utilization of assets while controlling costs**
 - Classic fixed cost businesses with little variable costs
 - Improve productivity to drop all top-line growth to bottom line
- **Leverage economies of scale from incremental acquisitions and expansions**
 - Reduce needless overhead
 - Apply best practices to core operations
- **Maximize benefit of a unique financial structure which fits with strategy**
 - MLP avoids double taxation, increasing distributions from high cash flow businesses
 - Strong balance sheet allows flexibility when raising capital for acquisitions / expansions

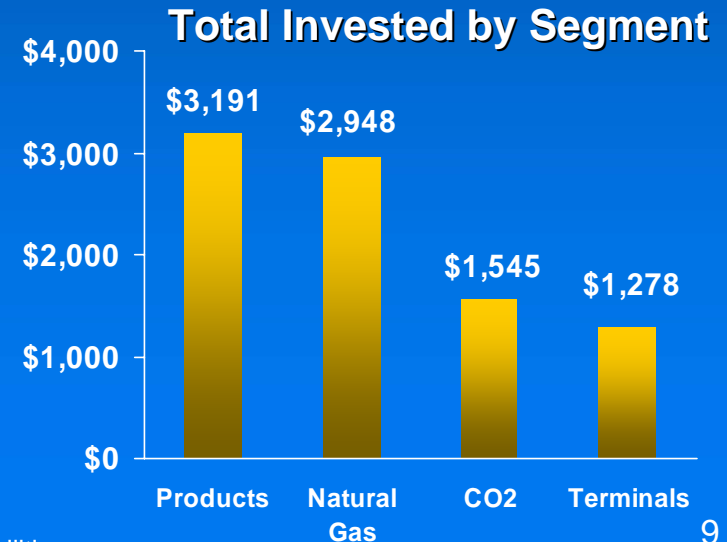
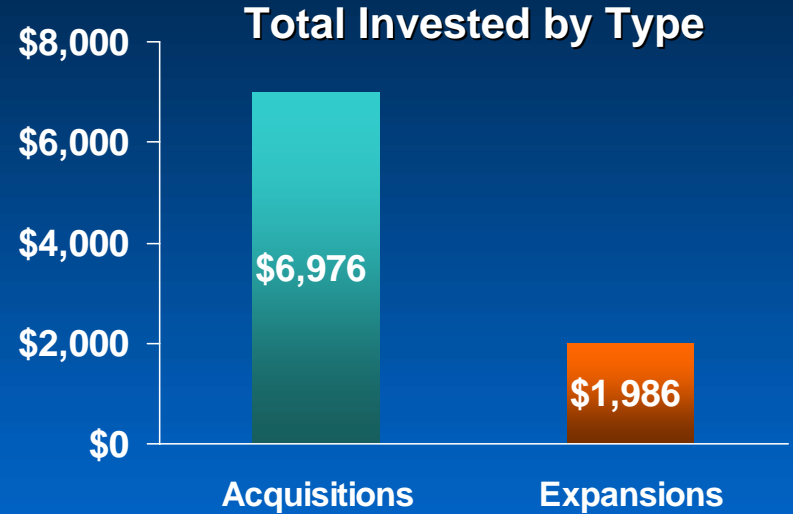
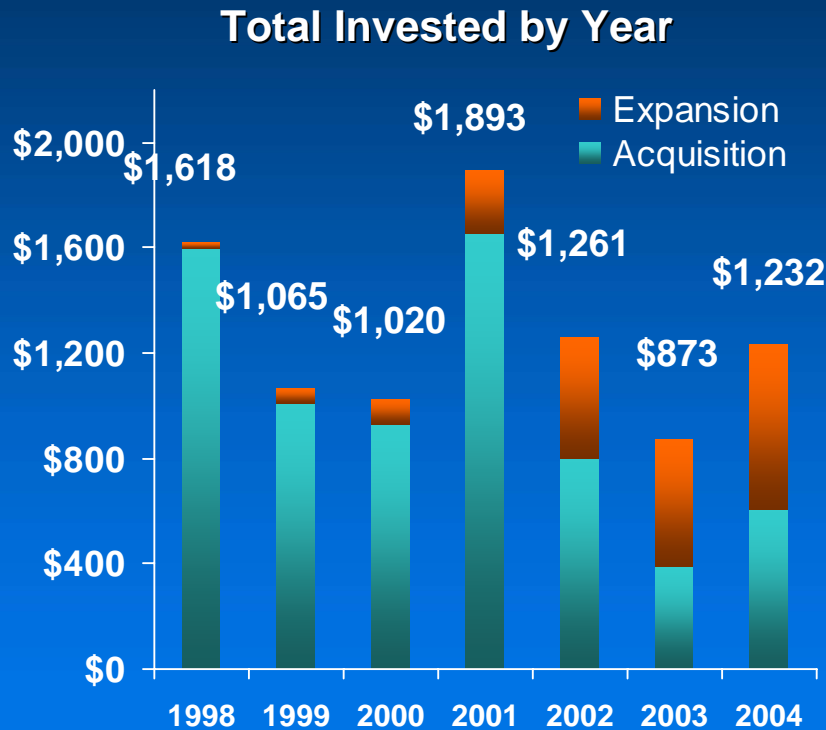
Solid Asset Base Generates Stable Fee Income



(a) Budgeted 2005 distributable cash flow before G&A and interest
 (b) Terminals are not FERC regulated except portion of CALNEV

Approximately \$9 Billion in Capital Invested at KMP

(\$ millions)



Note: Investment is defined as Gross PP&E plus Investments and Intangibles, less cumulative sustaining capex, minority interest (KMI), deferred taxes and assumed liabilities

Solid Asset Base Generates Stable Fee Income

Investment in KMP (a)

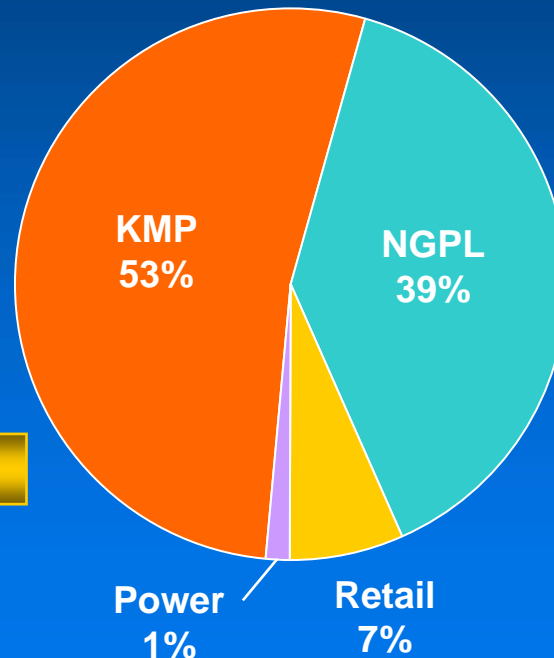
- General partner interest earns incentive distributions
- Owns 17% of total limited partner units

Power

- Equity interest in five plants

KMI

2005 Segment Income (b)



NGPL

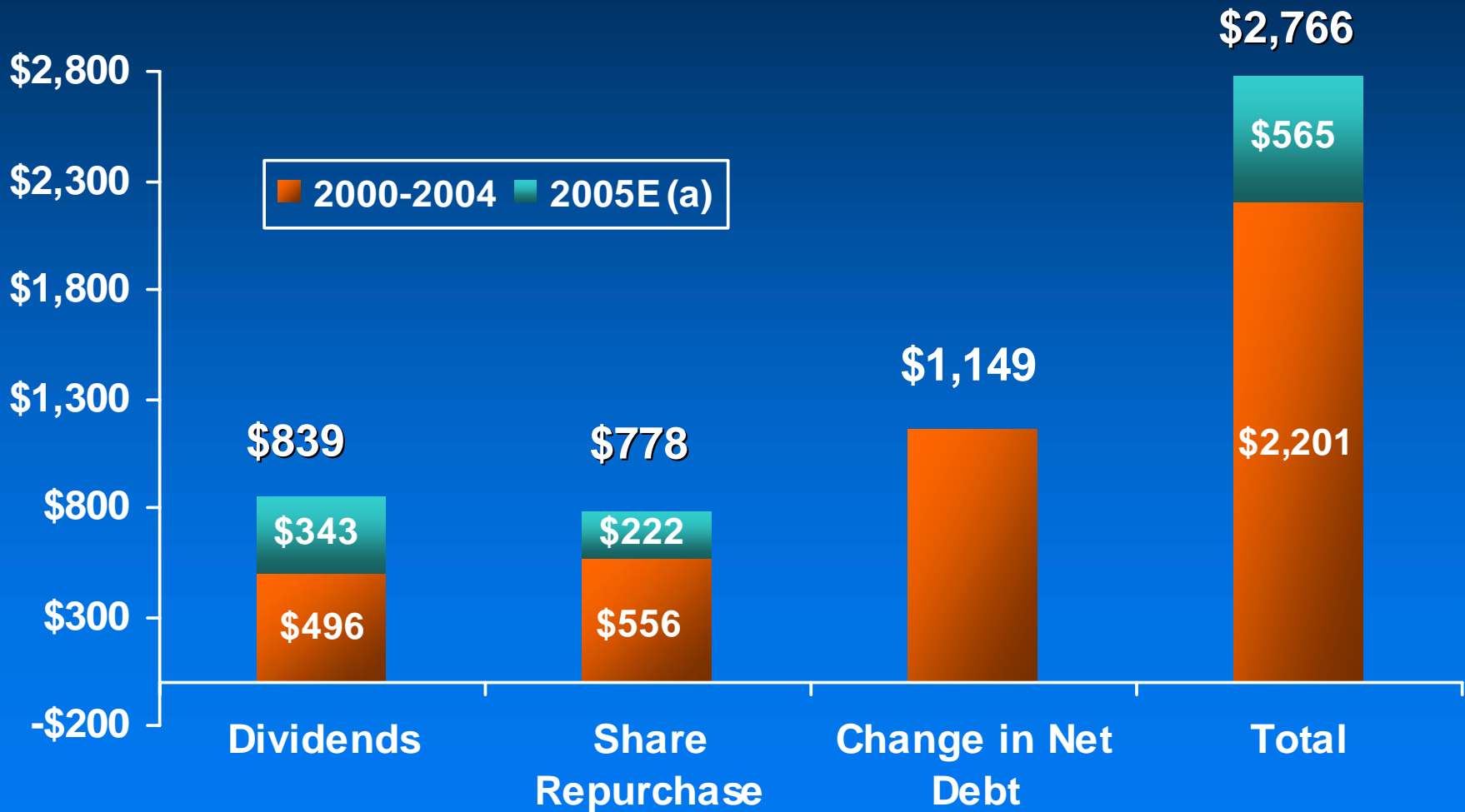
- FERC regulated with 3 year average contract life
- Primary customers are Chicago local distribution companies
- Little incidental commodity risk

Retail

- Natural gas distribution service
- Serve Colorado, Wyoming and Nebraska
- 240,000 customers

(a) Includes: (i) general partner interest, (ii) earnings from 20 million KMP units and (iii) earnings from 15 million KMR shares.
 (b) Budgeted 2005 segment earnings before G&A and interest.

Over \$2.7 billion returned to investors 2000-2005



(a) 2005E numbers include \$118 million in share repurchase from TransColorado sale.

Risks

■ Regulatory

- Pacific Products Pipeline FERC/CPUC case
- Periodic rate reviews
- Unexpected FERC policy changes

■ Environmental

■ Terrorism

■ Interest Rates

- 50% of debt is floating rate
- Budget assumes approximately 100 bps increase in floating rates over the year
- The full-year impact of a 100-bp increase in rates equates to an approximate \$24 million increase in expense at KMP and \$15 million at KMI

Long-Term Growth Drivers

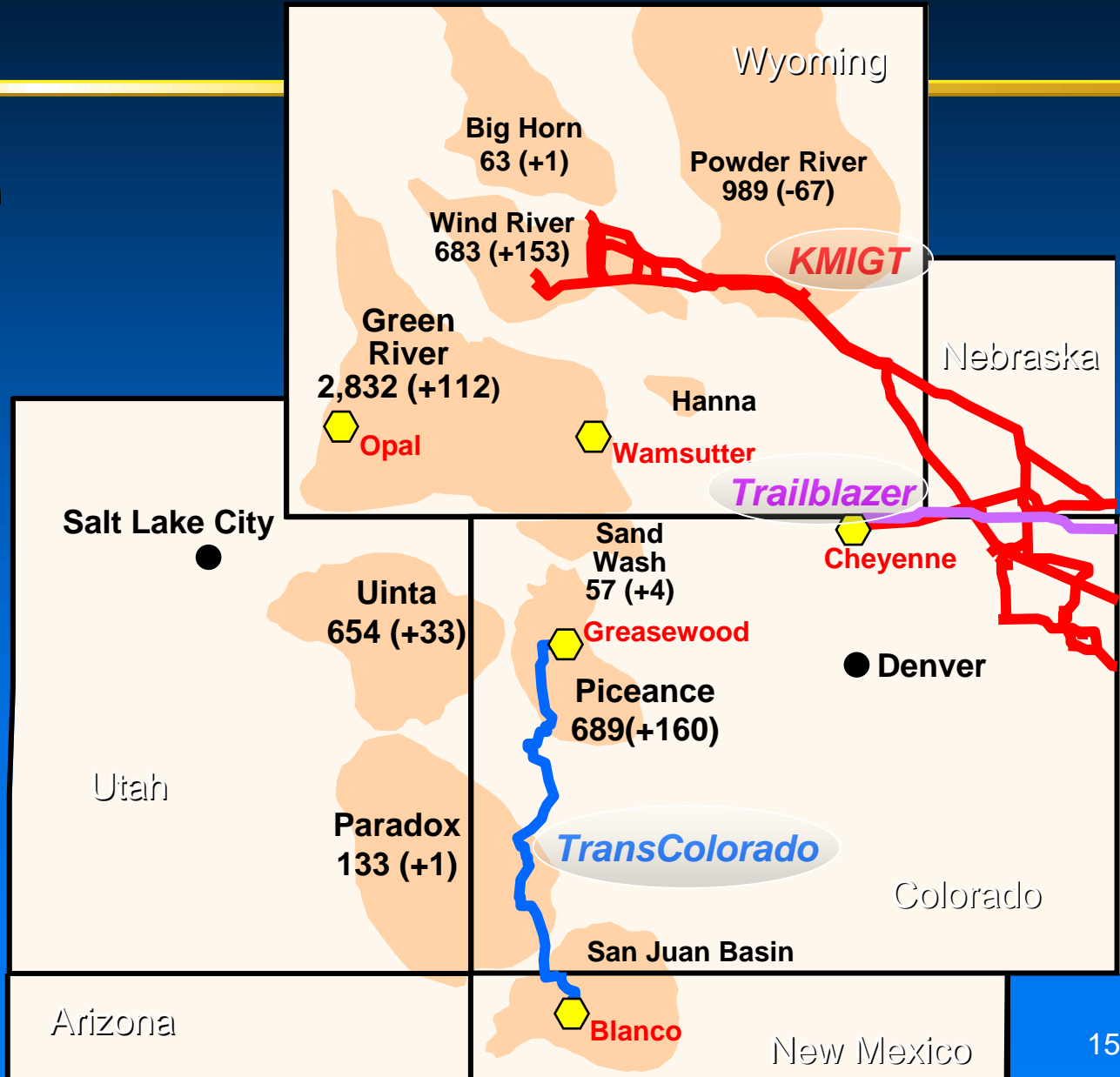
Business Segment	Growth Drivers
Products Pipelines	<ul style="list-style-type: none"> ■ Gasoline demand tracks demographic growth ■ Serve 8 of 10 fastest growing metropolitan areas ■ Price escalator = PPI ■ Advantage to existing assets
Natural Gas Pipelines	<ul style="list-style-type: none"> ■ Natural gas demand growth = 1.5%/year (a) ■ US is infrastructure constrained ■ LNG requires new infrastructure ■ Advantage to existing assets
CO₂	<ul style="list-style-type: none"> ■ Production at SACROC and Yates ■ Additional Permian Basin Opportunities ■ Opportunities in new basins ■ CO₂ Expertise
Terminals	<ul style="list-style-type: none"> ■ Increasing product specifications ■ Changing regulations ■ Advantage to existing assets

(a) Source: Energy Information Administration (EIA) 2005 Annual Energy Outlook

Natural Gas Pipelines

Rocky Mountain Natural Gas

**Natural Gas Production
3Q 2004 vs. 3Q 2003
MMcf/d**

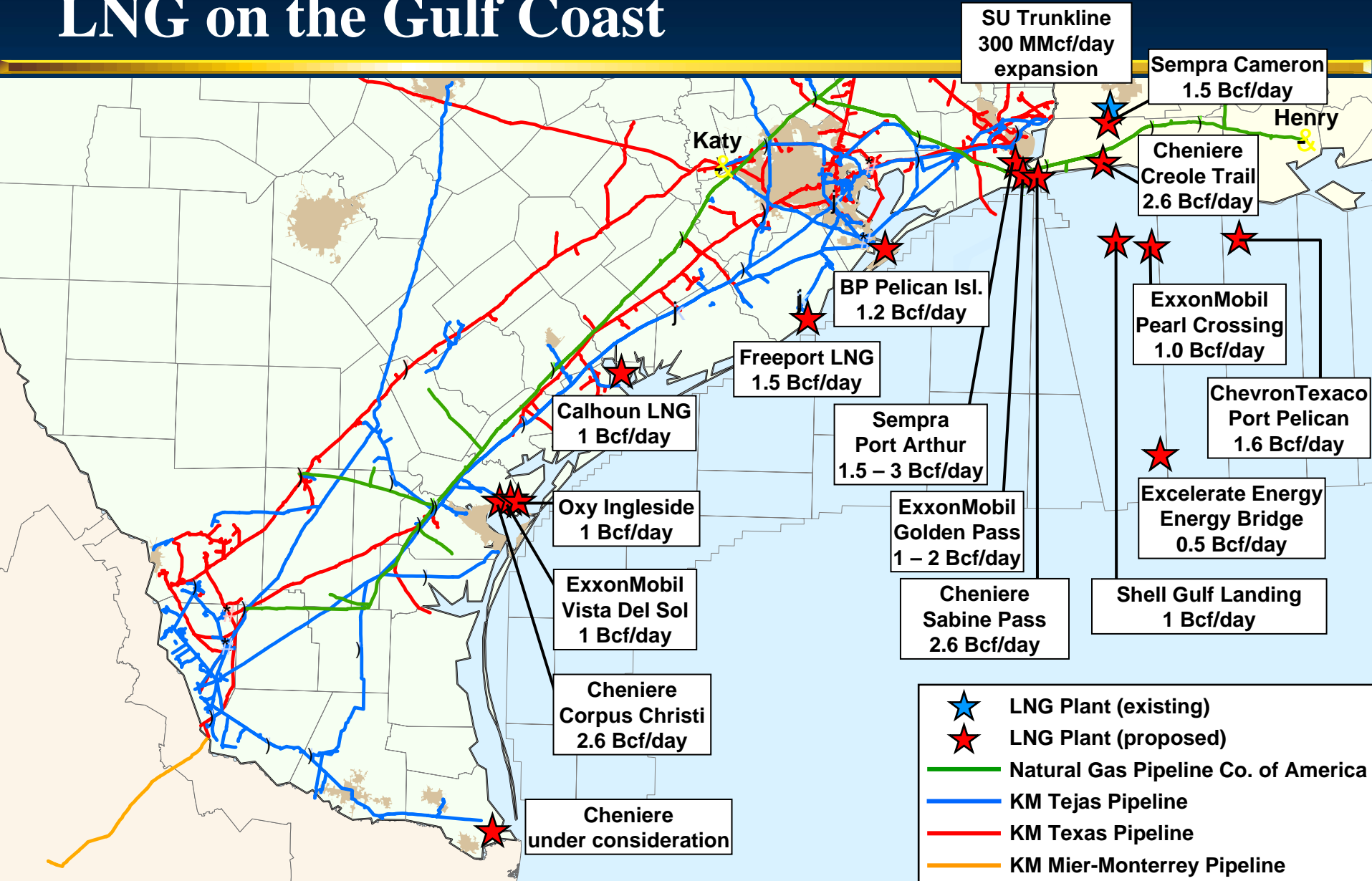


Rockies – Continued Growth Expected

	<u>2004</u>	<u>Projected</u> <u>2008</u>
Rockies Production (MMcf/d)	6,754	8,541 (a)
(includes: Colorado, Montana, Utah & Wyoming)		

- Rocky mountain natural gas production is projected to grow more than 25% (1,787 MMcf/d) in the next 4 years
- Estimated expansion capability of existing Rockies infrastructure is ~1,400 MMcf/d (b)
- Need other outlets besides Mid-continent

LNG on the Gulf Coast



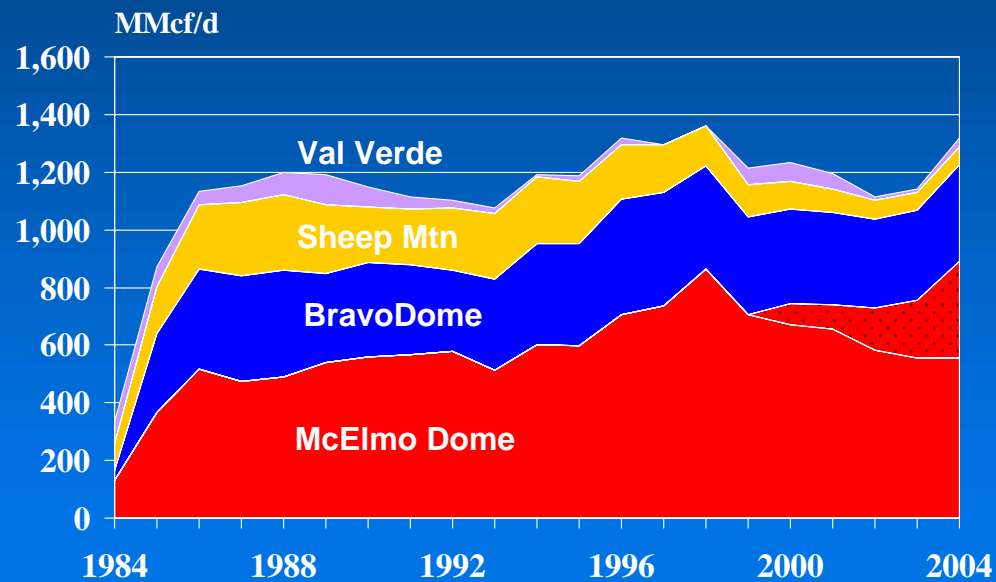
Perspective on LNG

- **LNG on the Texas Gulf Coast**
- **KM Texas well positioned to provide services**
 - header system (intrastate)
 - downstream services: swing management (storage)
- **LNG terminals will be controlled by the majors**
- **But downstream services (e.g. to smooth out deliveries) have potential**

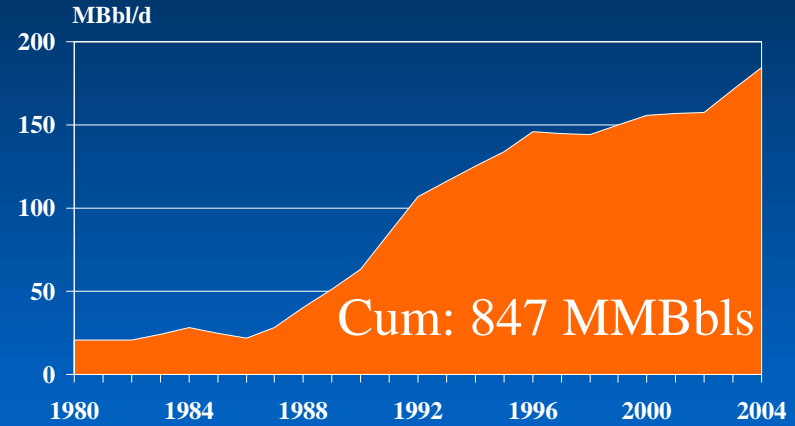
CO₂

Permian Basin CO₂ Purch. & Oil Production

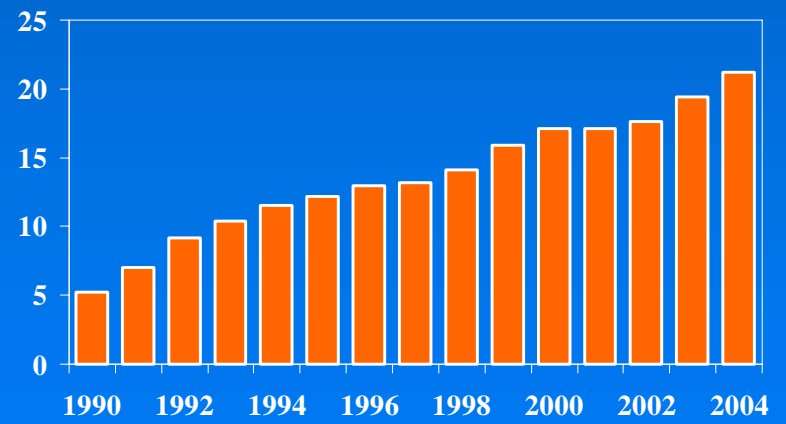
Permian CO₂ Deliveries



Permian Oil Production



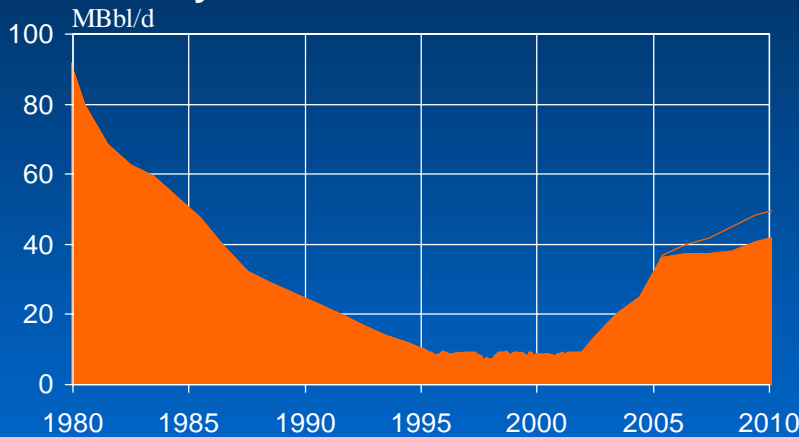
CO₂ Floods - % of Permian



Kinder Morgan Crude Oil Production

SACROC

Daily Oil Production 1980 to 2010



Pre-2002 - Cumulative oil prod. 1.25B Bbls, 44.5% OOIP,
Production ~8,500 Bbl/d (time of purchase)

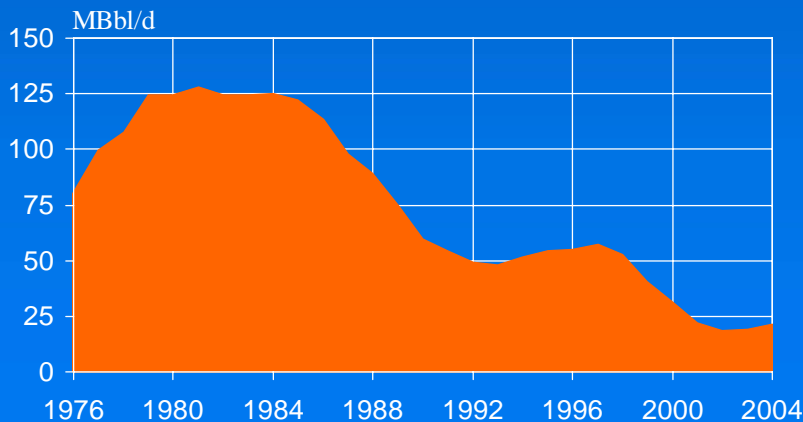
2005 - Average oil production 34 – 35,000 Bbl/d
- Average CO₂ injection 611 MMcf/d
- SACROC EBITDA* \$253 MM

2005-2010 - Depending upon pace & extent of development:
- Oil Rate may increase to 36 – 50,000 Bbl/d
- EBITDA \$250-300 MM
- at \$30/Bbl unhedged oil price

*CO₂ Margin has not been eliminated

Yates

Daily Oil Production 1976 to Present



Pre-2002 - Cumulative oil prod. 1.4B Bbls, 27.4% of OOIP,
Production ~18,000 Bbl/d (time of purchase)

2005 - Average Oil production 22 - 23,000 Bbl/d
- Commence N₂ rejection April
- Drill 97 HDH wells
- Increase gas sales to 3.7 MMcf/d
- Yates EBITDA \$53.3 MM

2005-2010 - Oil rate should remain flat or even increase slightly for many years dependent on impact of CO₂ on gravity drainage, and timing of N₂ rejection

CO₂ Long-Term Outlook / Goals

- **Domestic oil reserve replacement costs are increasing**
 - CO₂ flooding provides an attractive cost structure and a proven track record to add new reserves

- **Kinder Morgan will leverage infrastructure in Permian Basin**
 - Lowest cost CO₂ supply combined with largest reserves, infrastructure
 - Own significant interest in and operate two world class reservoirs
 - Remain patient and poised to selectively acquire strategic EOR target fields – and only at the right price

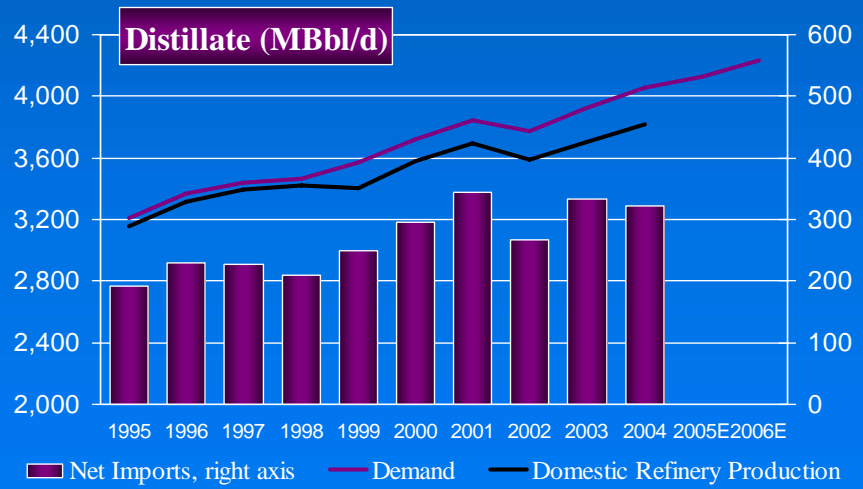
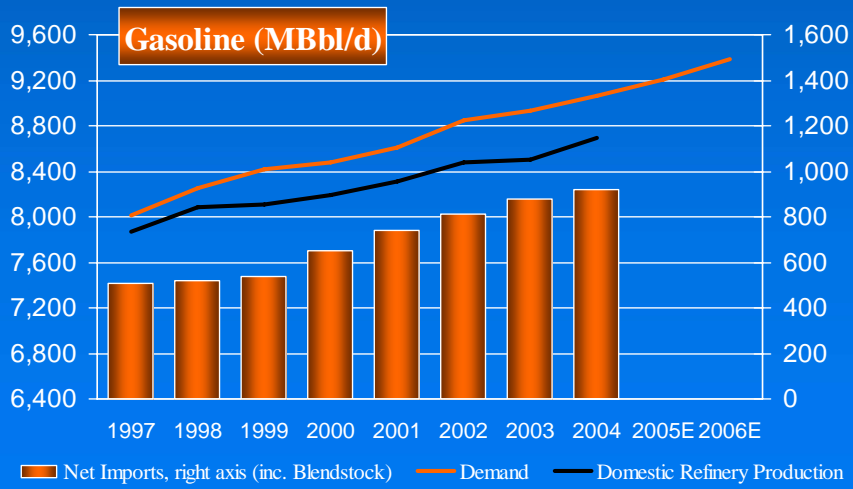
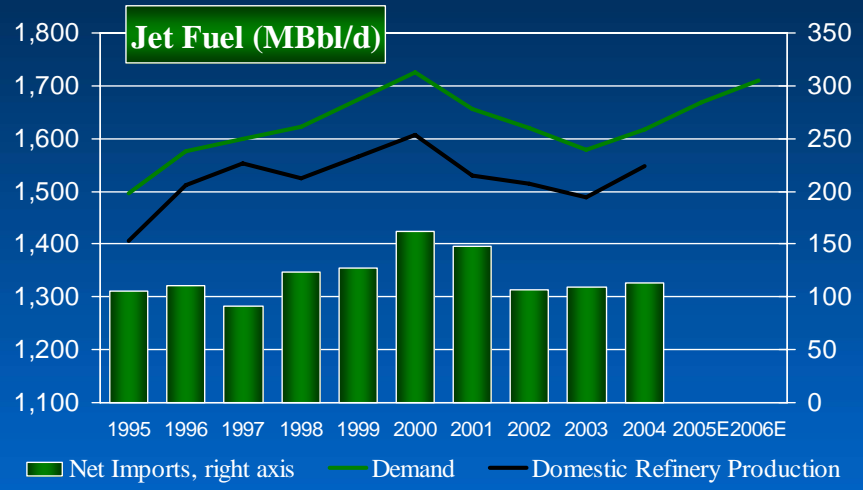
- **Use CO₂ assets and technology to maintain leadership in emerging U.S. CO₂ market**
 - Lowest cost CO₂ supply combined with largest reserves, infrastructure

Terminals

Petroleum Products – Imports are Increasing

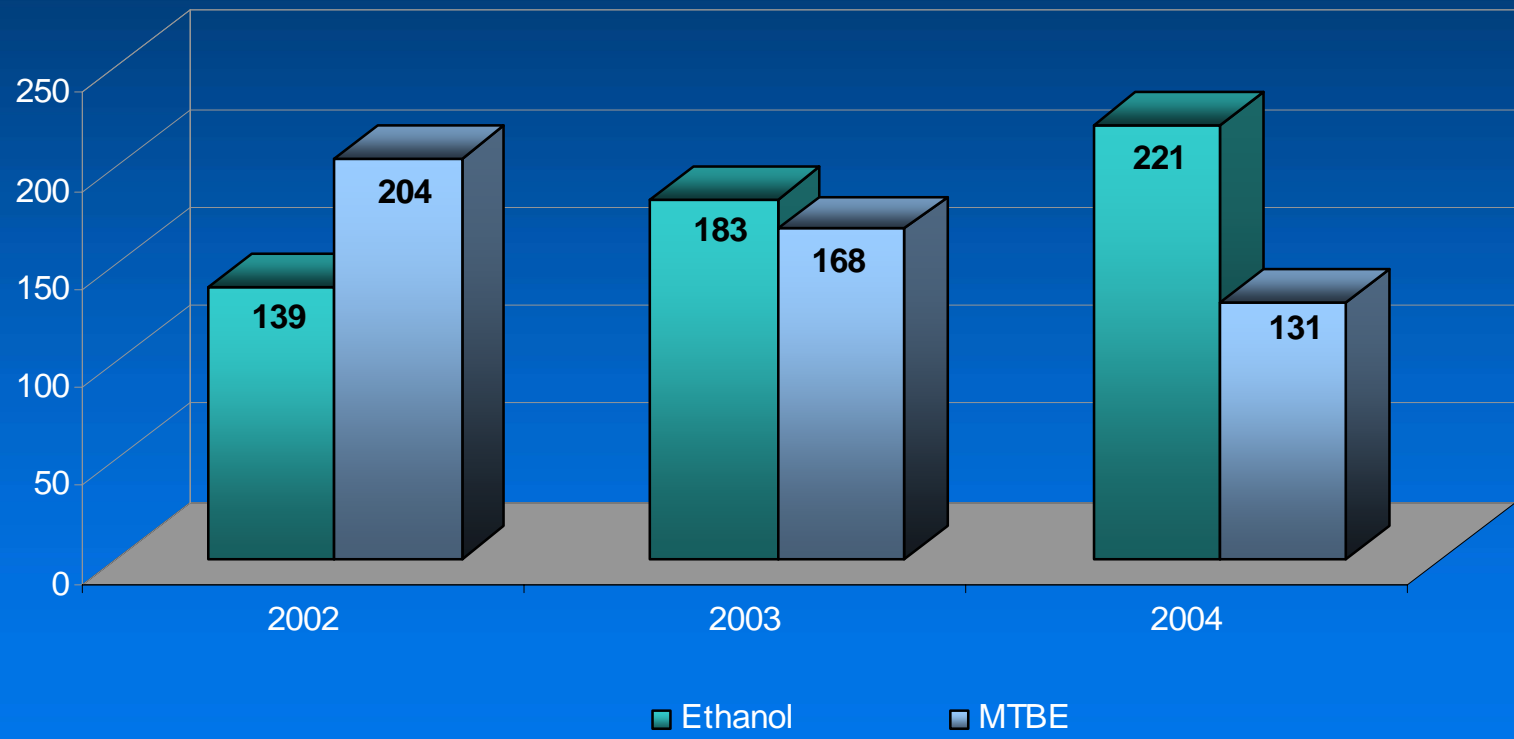
Imports as Percent of Demand

	2002	2003	2004
Gasoline	9.1%	9.8%	10.2%
Distillate	7.1%	8.5%	7.9%
Jet	6.6%	6.9%	7.0%

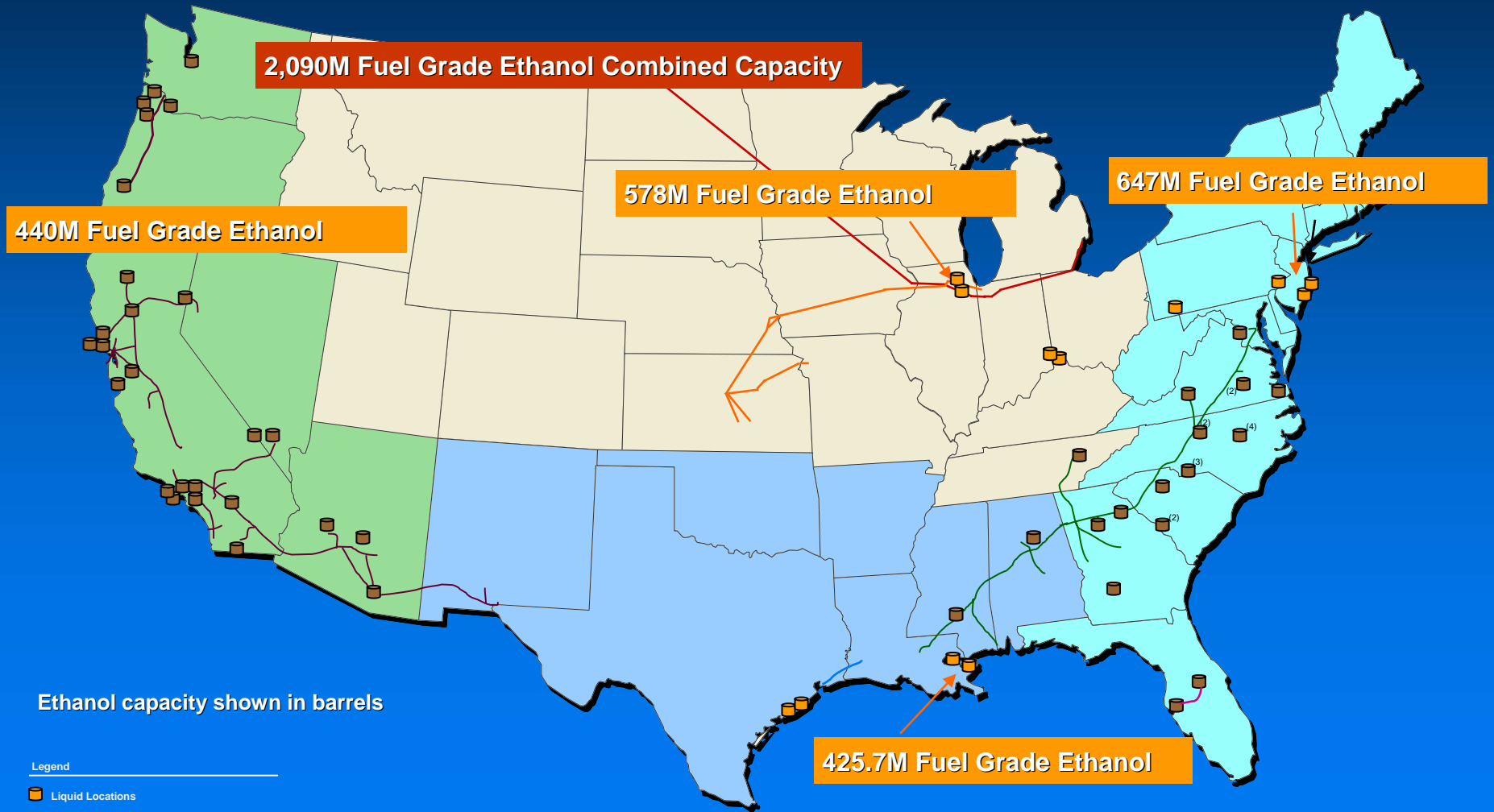


Additives: Ethanol Increasing, MTBE Decreasing

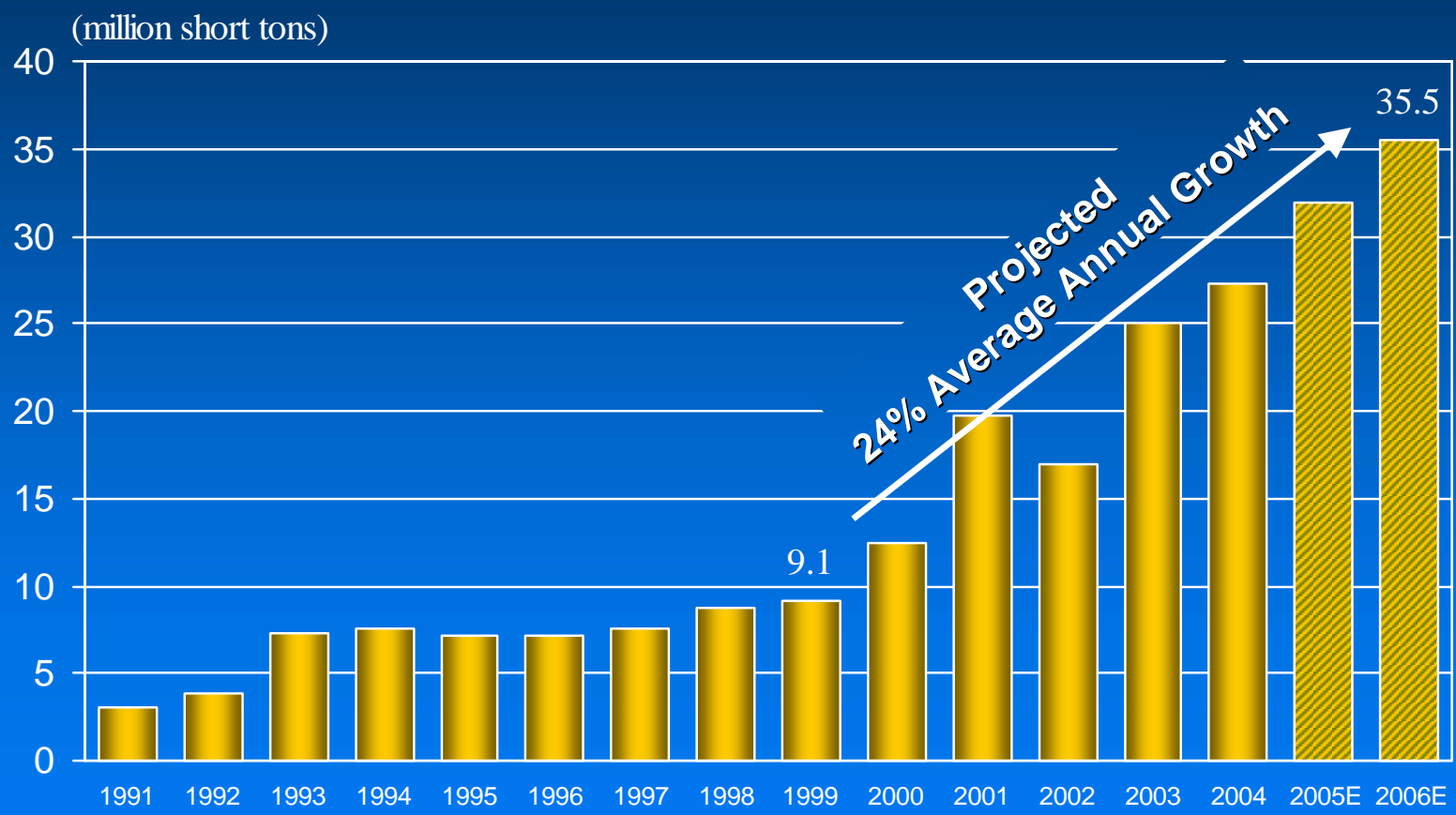
U.S. Average Daily Production, MBbl/d



KM Ethanol Terminals

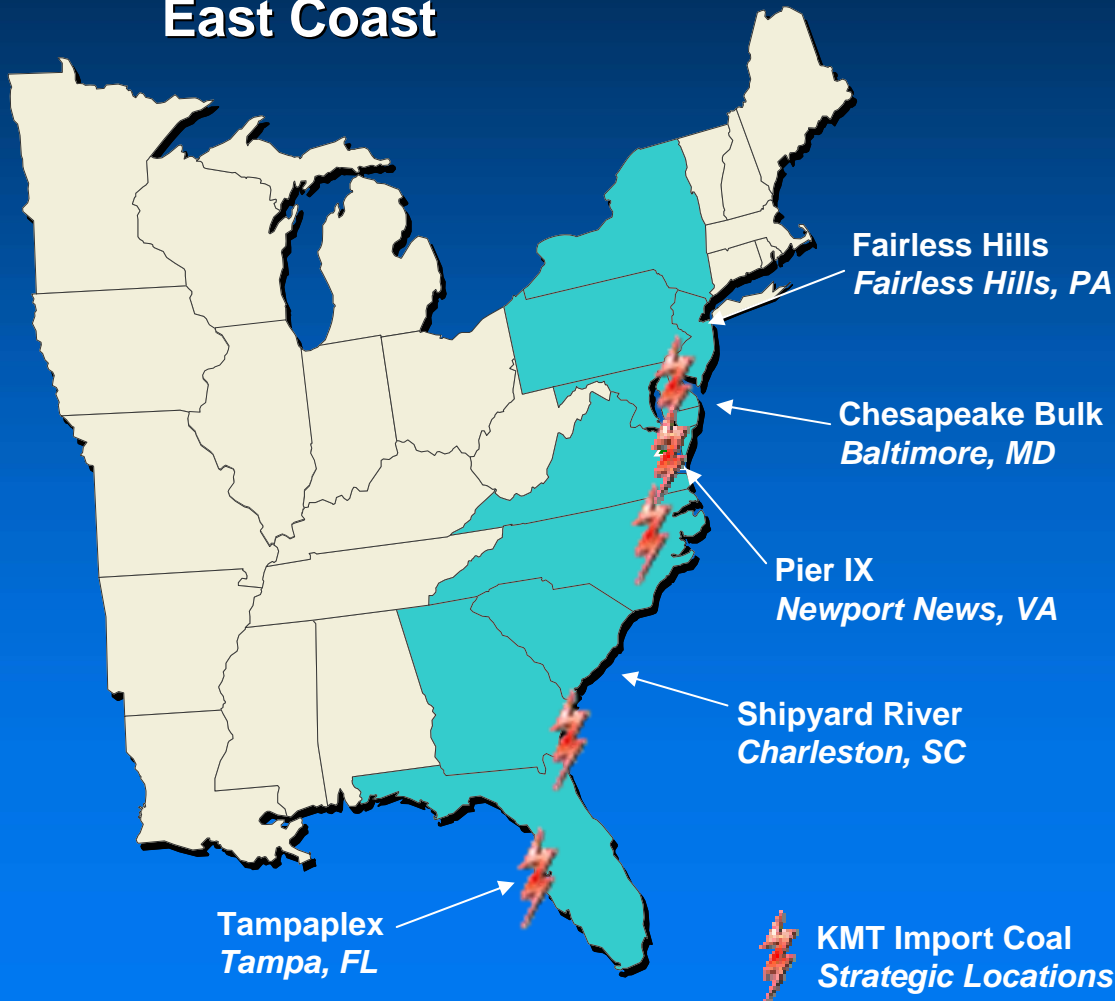


Increasing Coal Imports



KM Potential Coal Import Locations

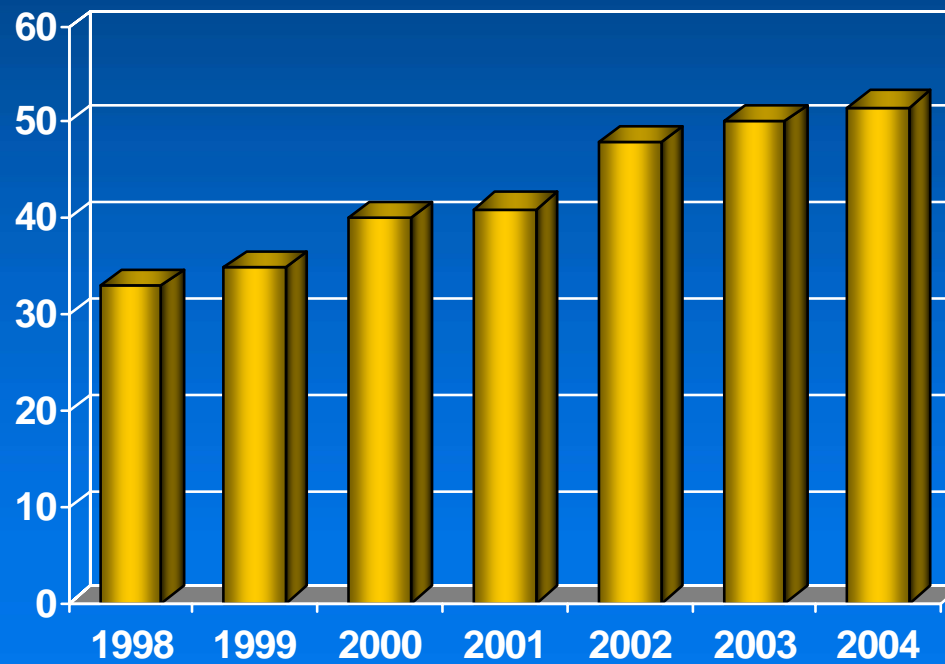
East Coast



- 11 million tpy currently received by water served utilities
- Rapid Rail turnaround required
- Import potential as high as 43 million tons
- Some infrastructure upgrade required
- Over 234 million tons of coal consumed by Electric Utilities in East Coast States in 2003
- Over 60 power plant locations to service

Growing Petcoke Supply

U.S. Petcoke Production, MM tons



Summary

- **Stable company**
- **Disciplined capital allocation**
- **Focused on growth opportunities**
 - **Natural Gas**
 - Rockies
 - LNG
 - **CO₂**
 - Yates and SACROC
 - Other Permian basin
 - **Terminals**
 - Imported petroleum products
 - Coal imports
 - Petcoke

KINDER  MORGAN
