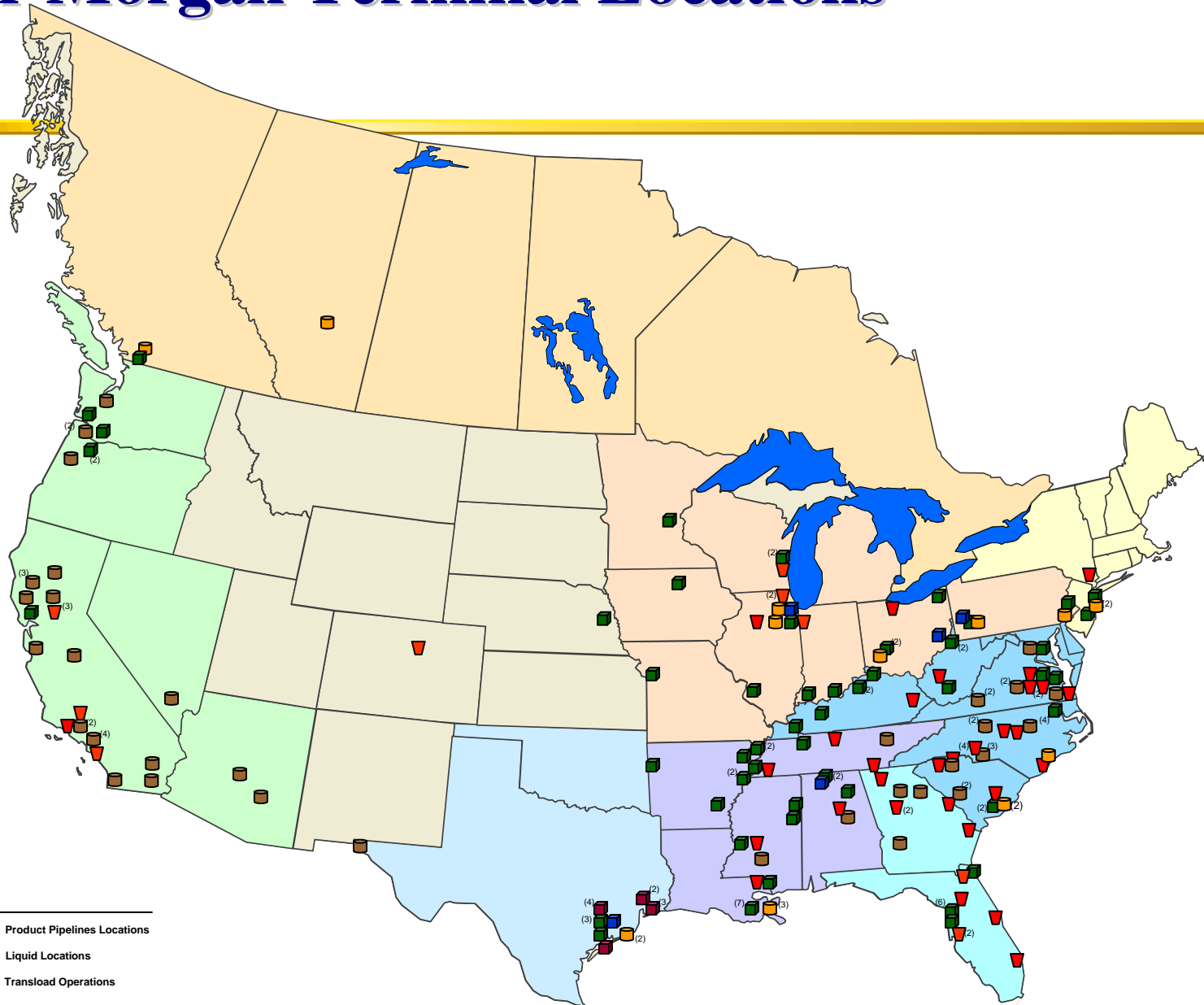


Terminals

Jeff Armstrong

President Terminals Group

Kinder Morgan Terminal Locations



Legend

- Dry Bulk Locations
- Product Pipelines Locations
- Ferro Operation Locations
- Liquid Locations
- Petcoke Operation Locations
- Transload Operations

Historical Growth

	2002	2003	2004	2005 ⁽¹⁾	2006 ⁽¹⁾	2007 ⁽¹⁾	2008 Actual ⁽¹⁾	2009 Budget
Earnings before DD&A	208,963	240,774	263,168	318,140	396,858	442,330	538,836	615,789
Growth from prior year	25.94%	15.22%	9.30%	20.89%	24.74%	11.46%	21.82%	14.28%
Internal	7.51%	7.47%	4.49%	3.97%	14.16%	2.33%	14.67%	12.83%
Acquisition	18.43%	7.75%	4.81%	16.92%	10.58%	9.13%	7.14%	1.45%

Compound Annual Growth Rate = 14.46%

(1) Before certain items

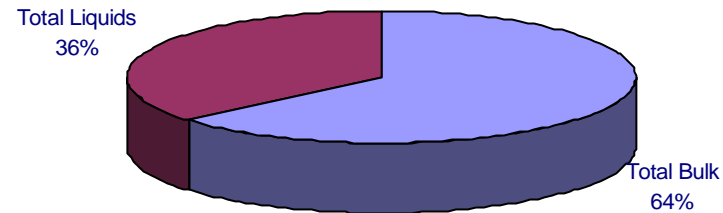
Financials

	2008 Actual	2009 Budget
Revenue (net)	\$1,139,380	\$1,207,743
Opex	\$580,423	\$569,020
EBITDA	\$558,957	\$638,723
Book Income Tax	\$20,123	\$22,934
Earnings Before DD&A	\$538,834	\$615,789
Expansion Capital	\$305,000	\$166,000
Acquisitions	\$21,025	\$100,000

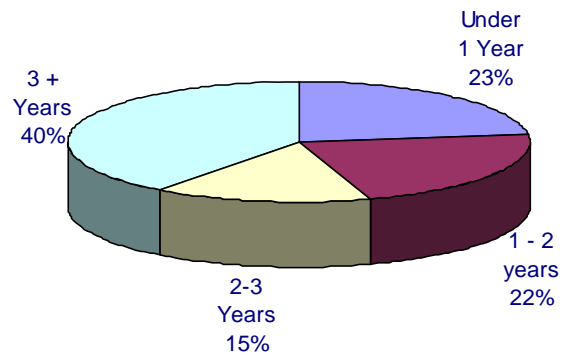
2009 Revenue Mix

Total Revenue = \$1,207

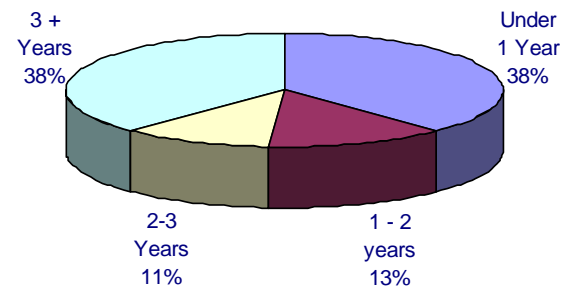
48% guaranteed



Liquids Revenue by Contract Term

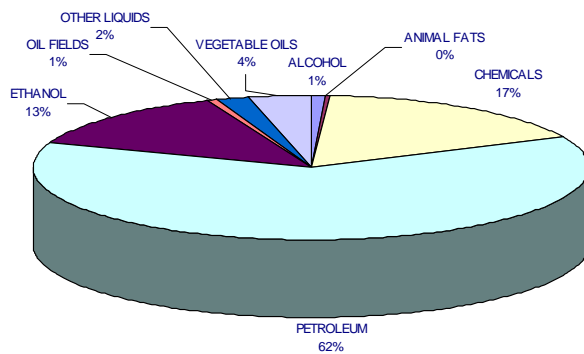


Bulk Revenue by Contract Term

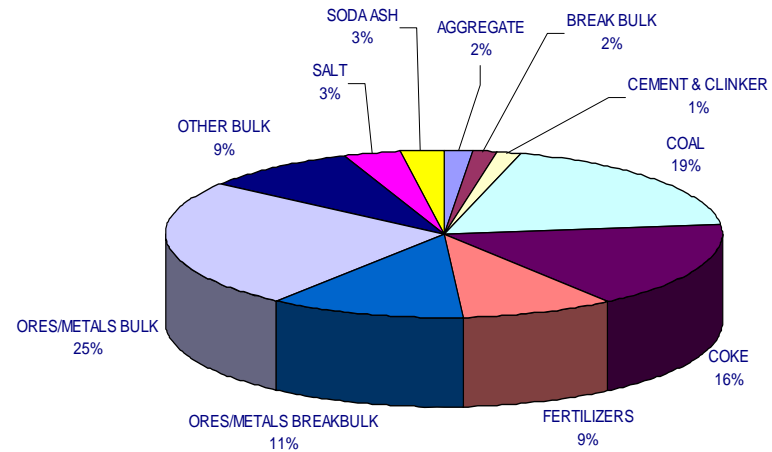


2009 Revenue by Commodity

Liquids Revenue Breakout



Bulk Revenue Breakout



Capacity Additions - Liquids

	Project	In Service	Capacity (barrels)	Product	CAPEX (M)	First Full Year EBITDA
2008	Pit 9 (19 Tanks) Pasadena Terminal	Q1	2,409,000	Gasoline / Diesel	\$107.6	
	Perth Amboy Terminal (9 Tanks)	Q1	1,287,703	Gasoline / Diesel	\$69.2	
	Galena Park Terminal (8 Tanks)	Q2	950,000	Gasoline / Diesel	\$43.8	
	North 40 (9 Tanks), Edmonton Terminal ⁽¹⁾	Q2	2,150,000	Crude / Diesel	\$139.2	
	Shipyard River Terminal (4 Tanks)	Q3	320,000	Gasoline / Diesel	\$9.6	
	Ship Dock 4, Galena Park Terminal	Q3	Supports New Tankage		\$20.4	
	Galena Park Terminal (2 Tanks)	Q3	200,000	Sodium Sulfide	\$10.4	
	Galena Park Terminal (8 Tanks)	Q4	215,000	Biodiesel	\$26.1	
	Geismar Logistics & Drumming Facility (6 Tanks)	Q4	123,000 + drumming facility	MDI, TDI, Aniline (Specialty Chemicals)	\$47.4	
	Purchase KM Wilmington	Q3	1,130,000		\$11.5	
2009	Vancouver Wharves Terminal (4 Tanks) ⁽¹⁾	Q1	225,000	Diesel	\$13.0	
	Barge Dock 3, Galena Park Terminal	Q4	Supports New Tankage		\$8.6	
2010	Pit 10 (5 Tanks), Pasadena Terminal	Q2	750,000	Gasoline / Diesel	\$43.2	
	East Plant (7 Tanks), Galena Park Terminal	Q2	1,050,000	Gasoline / Diesel	\$61.9	
Total Liquid Projects			10,809,703		\$611.9	\$86.7

(1) Conversion of CDN to USD = 0.821

Capacity Additions - Bulk

	Project	In Service	Capacity (tons per year)	Product	CAPEX (M) ⁽¹⁾	First Full Year EBITDA
2008	Columbus Terminal	1Q	900,000	Scrap, Pig Iron, HBI	\$8.3	
	Pier 10, Newport News Terminal	1Q	6,000,000	Coal	\$68.7	
	Fairless Hills Terminal – Facility Domes	3Q	120,000	Urea	\$11.1	
	Shipyard River Terminal - Fertilizer	4Q	120,000	Urea	\$8.1	
2009	Amory Terminal	1Q	66,000	Coal Fines	\$11.8	
	Coal Yard Expansion, Cora Terminal	2Q	2,500,000	Coal	\$12.9	
	Deepwater Looptrack & Loading System	3Q	1,700,000	Petcoke	\$16.2	
	Berth 1 Ship Loader Vancouver Wharves Terminal ⁽²⁾	4Q		Copper, Lead & Zinc Concentrate	\$37.6	
2010	Newport News Terminal	3Q	3,000,000	Coal	\$16.5	
2011	Gulf Coast Petcoke Facility (Total)	1Q	1,400,000	Petcoke	\$74	
	Petcoke Handling, BP Whiting Refinery	2Q	2,200,000	Petcoke	\$56	
Total Bulk Projects			18,006,000		\$321.2	\$43.7

(1) Majority of capital reimbursed by 5 customers at facility.

(2) Conversion of CDN to USD = 0.821

New Acquisitions 2008

Wilmington, NC (Chemserve) 2009 EBITDA - \$1,581K



- Purchase Price - \$11.5M
- 1.1 million barrels of capacity
- 40 tanks (10,000 bbl – 100,000 bbl)
- Handles petroleum and specialty chemicals
- Vessel, Barge, Tank Truck and Tankcar Loading / Unloading
- Product Heating / Blending
- Vapor Recovery
- Additive Injection System
- Dedicated truck loading racks
- Metered truck and rail loading
- Four heaters on site for maintaining product temperature

Cincinnati, OH (TPG Noramco) 2009 EBITDA - \$561K



- Purchase Price - \$4.125M
- Approximately 17 acres
- Inside, outside and covered storage
- Handles break-bulk (sheet coils, plate steel, rebar, bars, wire, rods, billets blooms & beams)
- Value added services
 - Rebundling
 - Sorting
- Design System Rate - Varies by Product

Stockton and San Diego, CA (LPC Packaging) 2009 EBITDA - \$1,175K



- Purchase Price - \$5.4M
- Terminal locations: Stockton, CA and San Diego, CA
 - Stockton: 2 locations – Fertilizer warehouse (Report St.) and Starch warehouse (Gertrude St.)
 - San Diego: 1 location – Fertilizer warehouse (Yara warehouse)
- Assets include state of the art packaging machinery, conveyors, mobile equipment

Bulk Tonnage

	2008	Budget 2009	
KMBT Tonnage <i>(tons)</i>	Coal	34,326,931	38,571,126
	Petcoke	14,827,741	14,691,384
	Cement (Including Clinker)	530,943	385,050
	Fertilizers	5,948,401	6,713,790
	Salt	3,433,735	3,133,562
	Ores/Metals (Bulk)	24,298,394	23,720,299
	Ores/Metals (Break-Bulk)	6,676,353	6,965,580
	Soda Ash	3,698,817	3,541,370
	Aggregate	1,860,865	1,321,800
	Break-Bulk	485,584	549,460
	Other Bulk	3,059,175	8,517,729
Totals	99,146,940	108,111,150	

Liquids Throughput

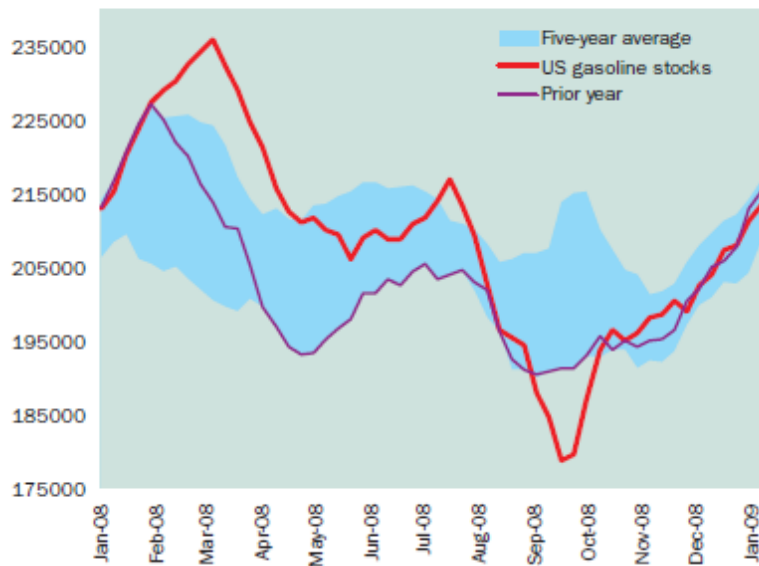
	2008	Budget 2009	
KMLT Throughput (bbls)	Chemical	23,363,114	23,542,246
	Distillate	173,806,058	215,208,078
	Petroleum	356,175,946	383,868,108
	Fuel Grade Ethanol	31,110,105	52,674,501
	Other	2,490,714	1,868,628
	Vegetable Oils	6,011,320	6,613,784
	Animal Fats	642,803	785,112
	Alcohol	2,174,399	1,913,268
	Oil Fields	673,630	686,796
	Totals	596,448,089	687,160,521

	Dec-07	Dec-08	
KMLT Utilization	Capacity Utilization Rate	95.9%	97.5
	Capacity (MM bbls)	47.5	54.2

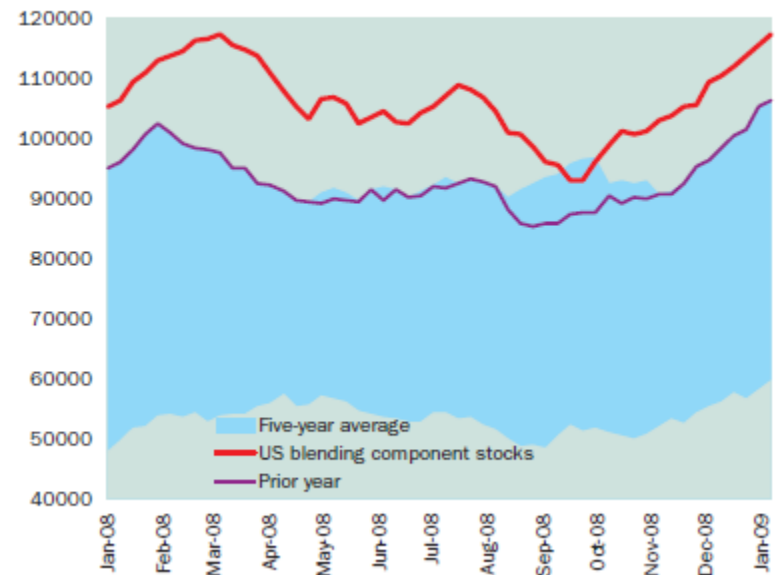
Clean Petroleum Products

U.S. Stocks

DOE US Gasoline Inventories (x1,000 bbls)



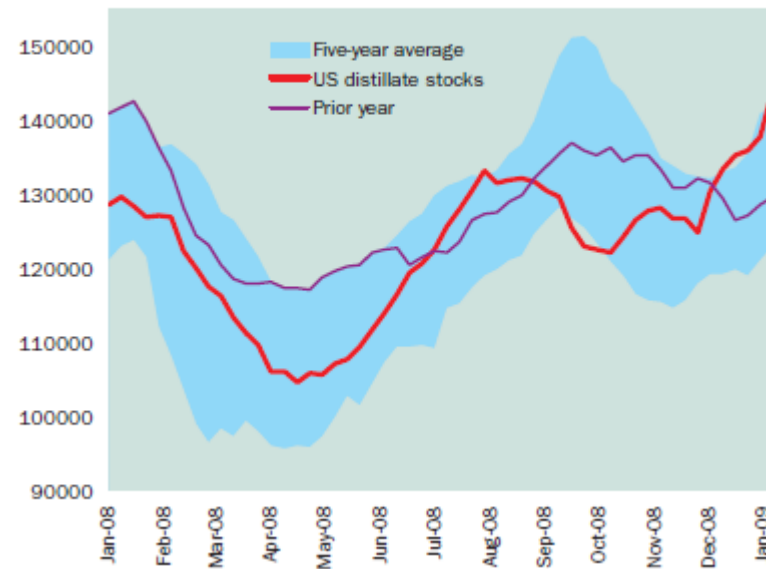
DOE US Blending Component Stocks (x1,000 bbl)



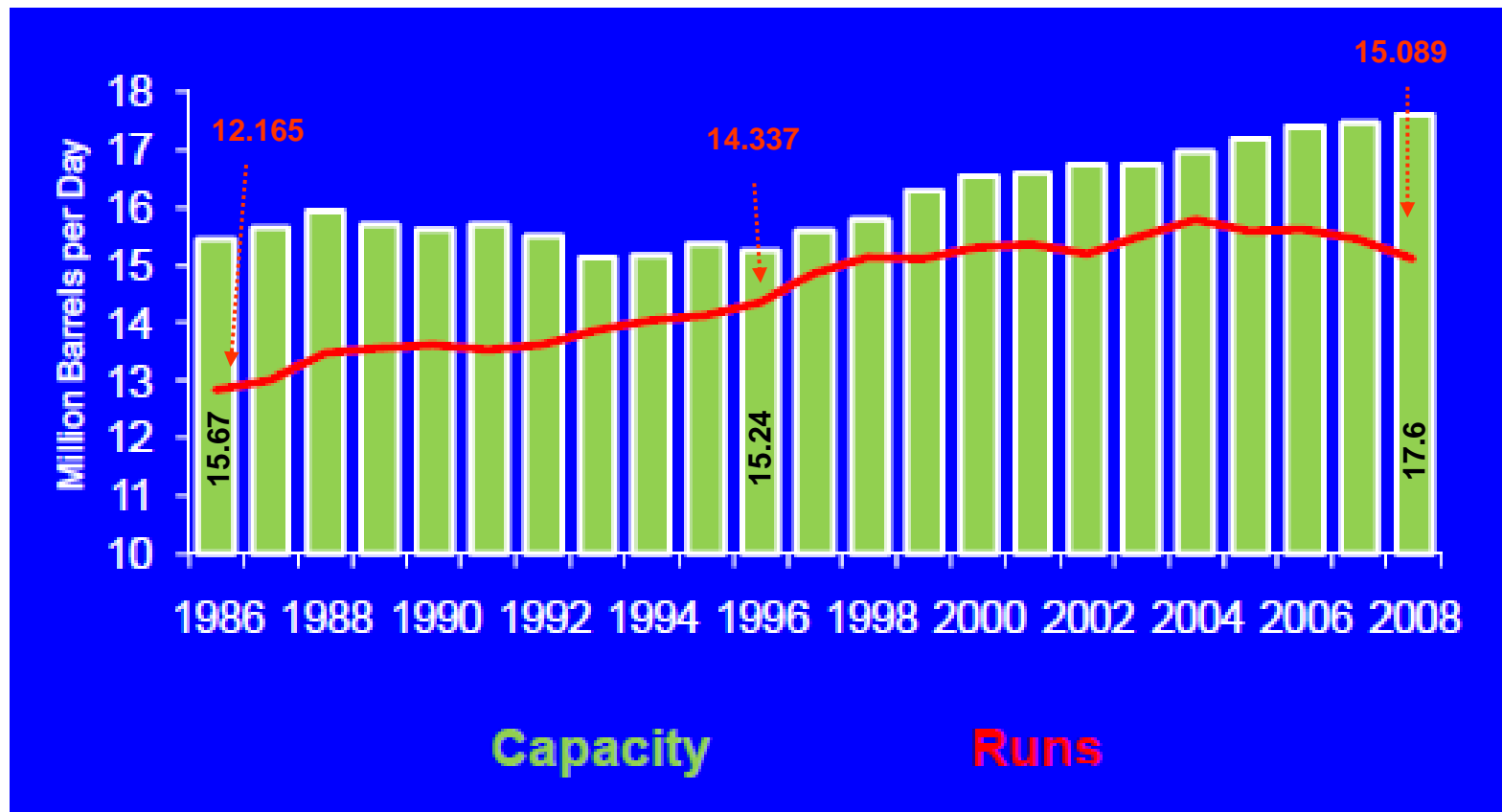
* Contango markets pushing demand for tankage
Source: Platts OPR Extra, January 20, 2009

U.S. Stocks

DOE US Distillate Inventories (x1,000 bbl)



U.S. Refining Capacity & Crude Runs



U.S. Refinery Construction Outlook through 2015

Estimated Production Increases

(Thousands of Barrels per Day)

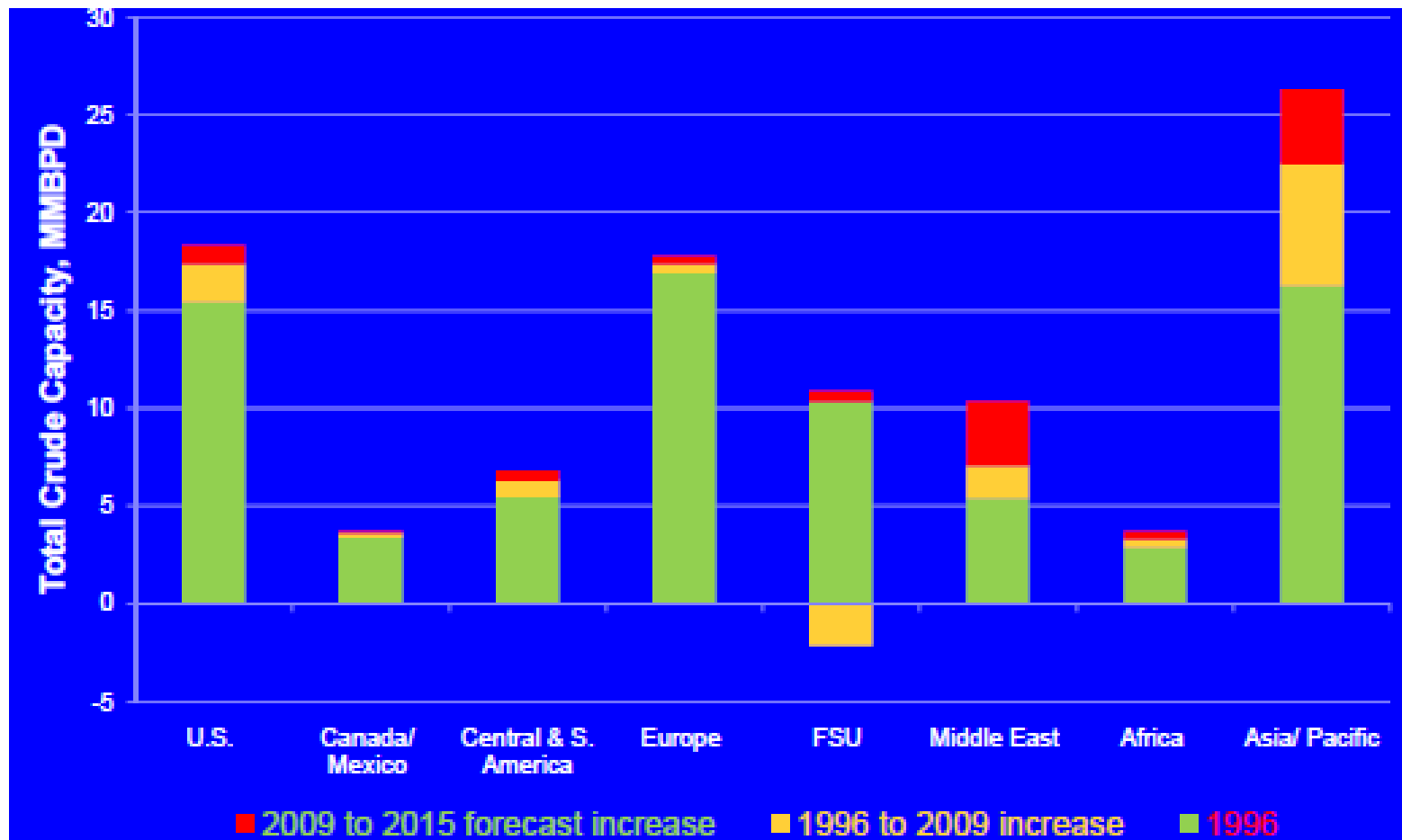
Year	Gasoline	Distillates	Other	Total Production
2009	42	22	(24)	40
2010	239	226	95	560
2011	96	174	(21)	249
2012	15	15	10	40
2013-2015	30	27	8	65
Total	422	464	68	954

Non U.S. Refinery Construction Outlook through 2015 Estimated Production Increases

(Thousands of Barrels per Day)

Year	Gasoline	Distillates	Residual Fuel	Other Products	Total Production
2009	677	813	166	448	2,104
2010	321	379	(111)	135	724
2011	397	573	(65)	141	1,046
2012	542	700	(44)	280	1,478
2013-2015	1,230	1,451	409	735	3,825
Total Non-U.S.	3,167	3,916	355	1,739	9,177

Regional Crude Capacity Changes

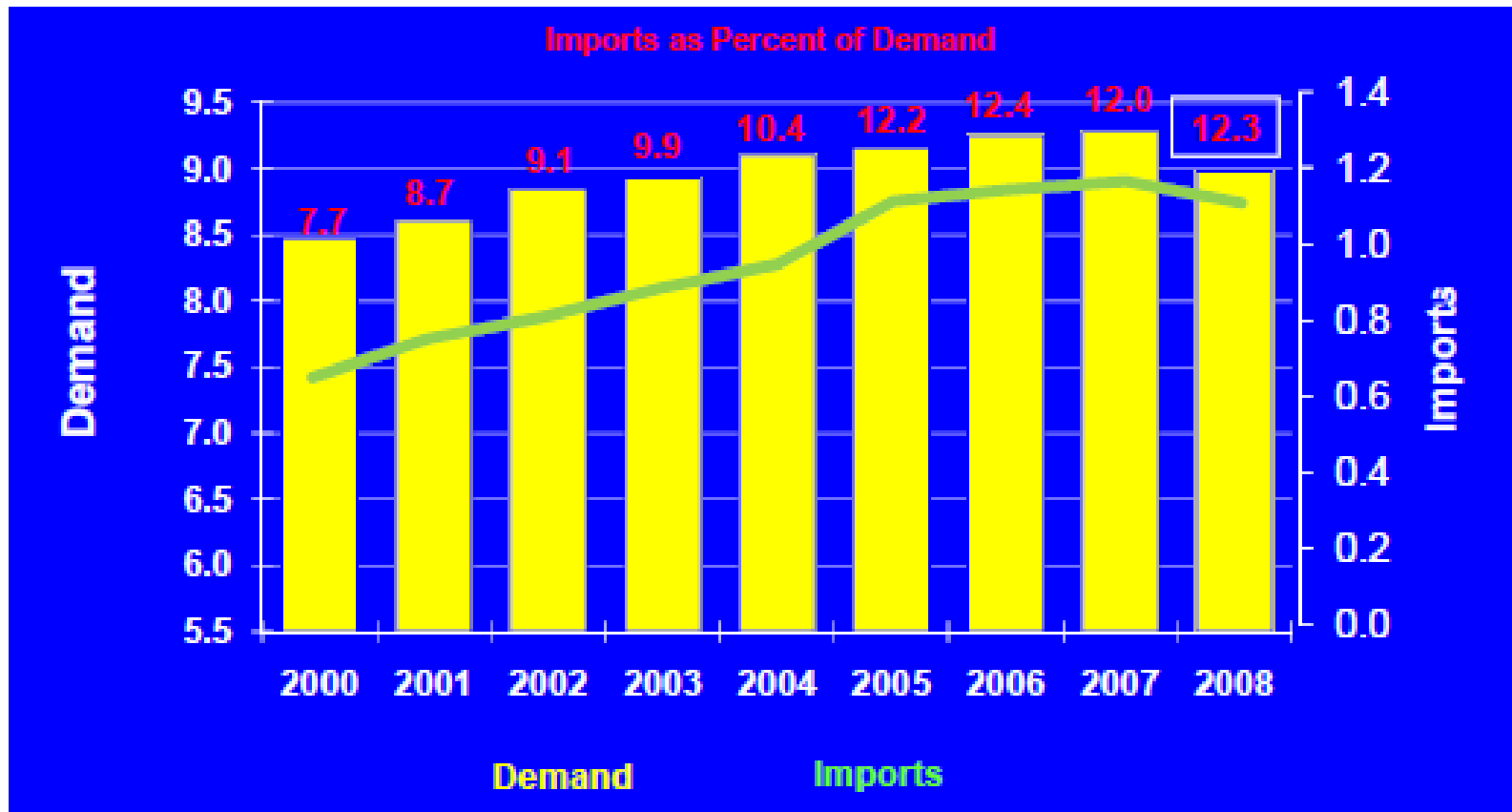


U.S. Gasoline Imports

(Thousands of Barrels per Day)

	2005	2006	2007	2008
Short-Haul (Canada, US Virgin Islands, Venezuela, Trinidad & Tobago, Netherlands Antilles, Mexico, Aruba)	396	355	387	358
Long-Haul (United Kingdom, Netherlands, France, Russia, Italy, Belgium, Norway, Finland, Spain, Germany, Nigeria, Sweden, Saudi Arabia, Latvia, Portugal, Estonia, All Others)	717	789	779	750
Total Imports	1,113	1,144	1,166	1,108

U.S. Gasoline Demand and Imports (MMBPD)



KM Response

- **Total tankage increase from**
 - December 2007 47,537,246
 - December 2008 54,163,011
- **Built two new ship docks (Galena Park and Staten Island) in 2008**
- **2,025,000 tankage under construction (2009 – 2010)**

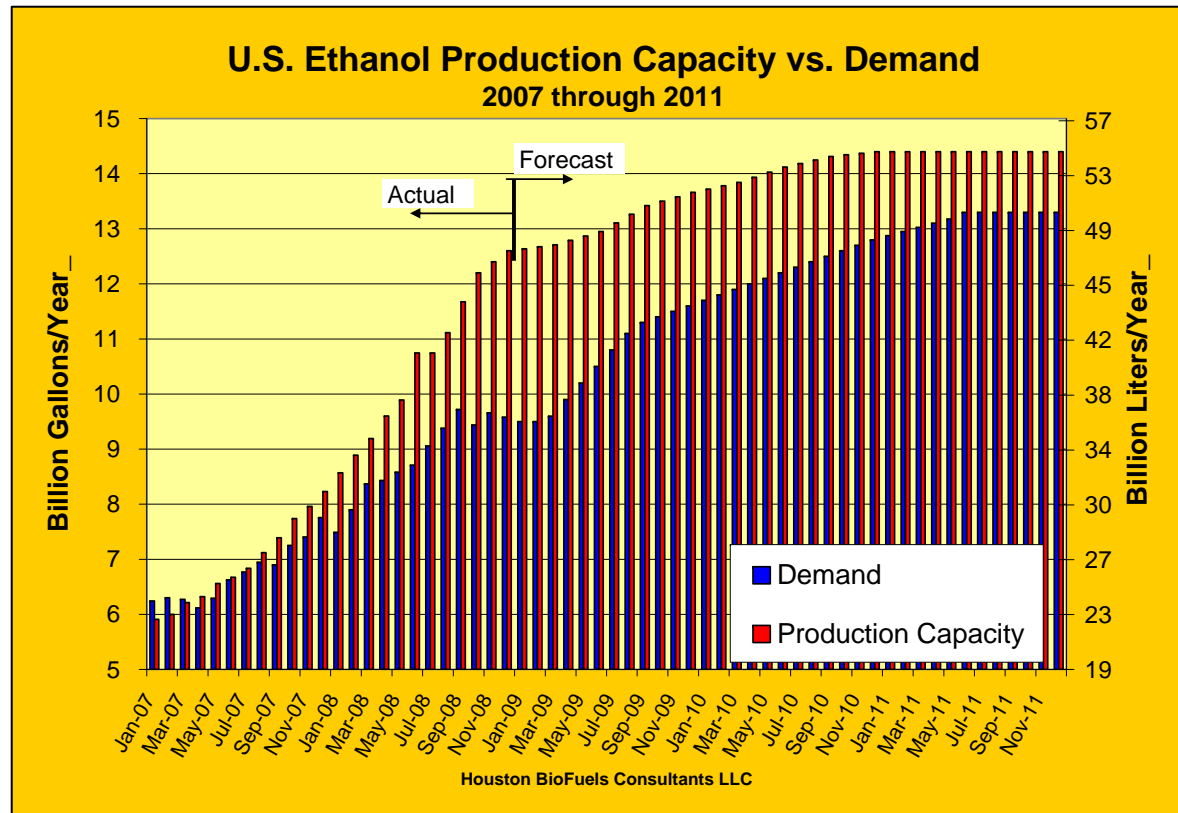
Increased Domestic and International Supply = More Tankage

Renewable Fuels

Ethanol / Biofuels Mandate: 2007 Law

Year	Billion Gallons	MB/D
	2007 LAW	2007 LAW
2007	--	--
2008	9	587
2009	11.1	724
2010	12.95	845
2011	13.95	910
2012	15.2	992
2015	20.5	1,337
2022	36	2,340

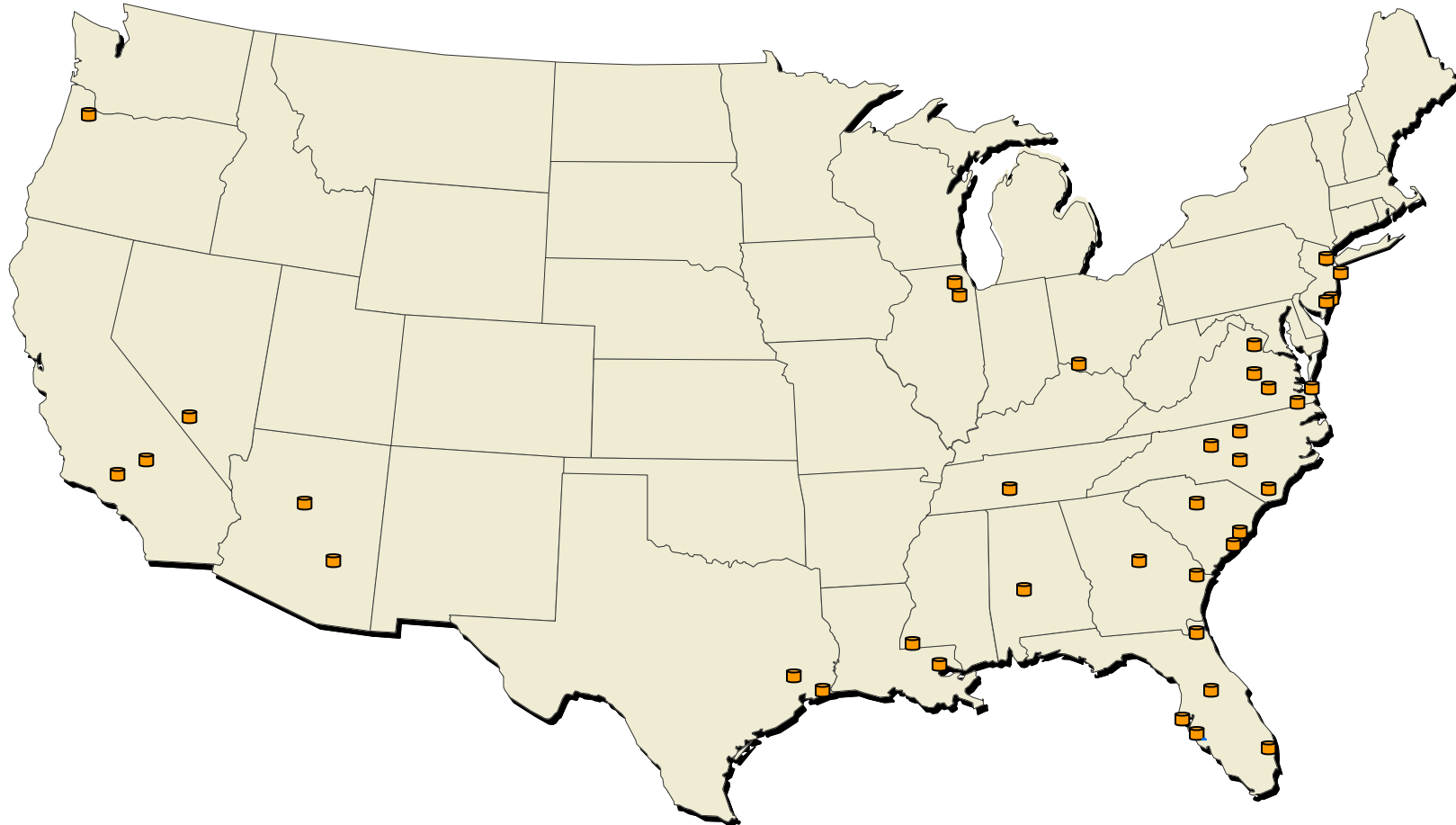
Ethanol Industry Characterized by Imbalance



Kinder Morgan Ethanol Handling Locations

Average Ethanol Capacity		
2006	2007	2008
5 billion gallons	6.5 billion gallons	10.25 billion gallons
326,157 BPD	424,005 BPD	668,623 BPD

KMT ETOH	2006	2007	2008
Storage (Mbbls)	2,500	3,038	3,543
Throughput (Mbbls)	22,184	25,624	31,110



KMT Response to Ethanol Market

2009

- Move from proposal to construction of expanded rail and unit train facilities for Ethanol in California, Gulf Coast and Southeast.
- Expanding ethanol positions for both domestic and import markets in production and consumption regions.
- Complete rail and truck rack improvements to handle higher volumes of ethanol at terminal locations (PHL, Argo, Houston)

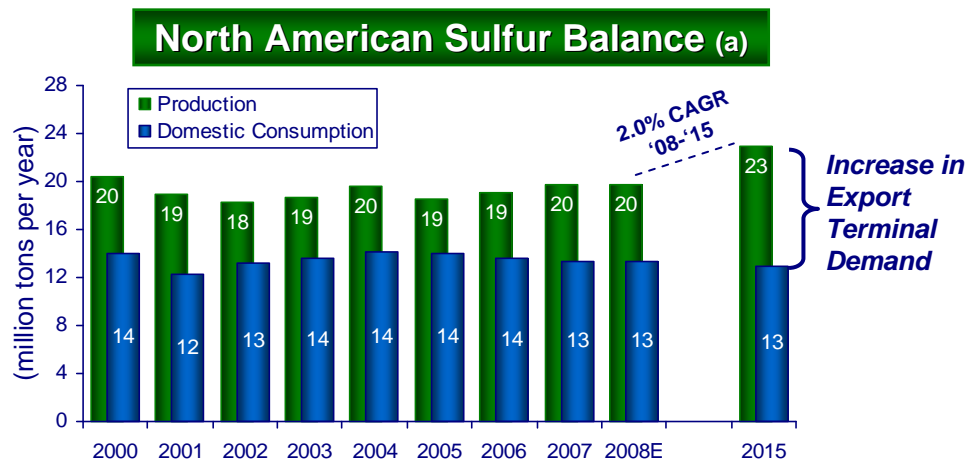
Increased Supply + Increased Demand + High Price Volatility = More Tankage

Petcoke / Sulfur

Increased Production and Use of Heavy Crude

Despite drop in crude price, oil slate still getting heavier – 1.4Mbbbls/d of incremental heavy refining capacity forecast to be added by 2015 (b)

Leverage strong Gulf Coast position into the Midwest and Canada



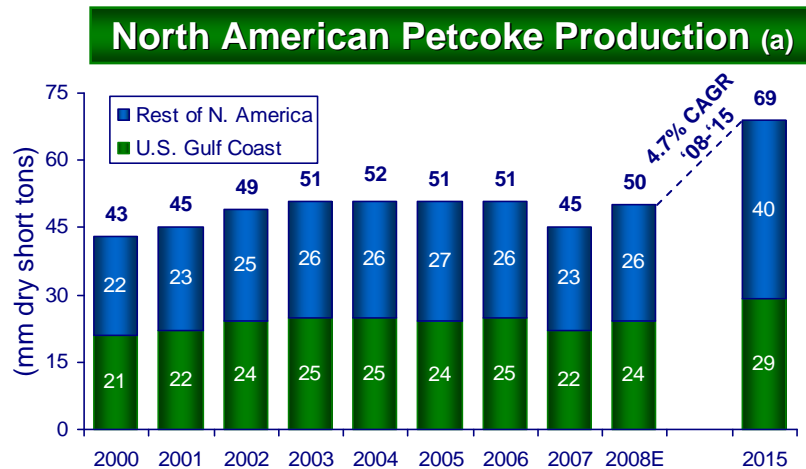
- Heavier, sour crude produces more residue
 - Petcoke
 - Sulfur
- More sulfur to be exported / stored
 - Need for terminaling/storage
 - Application of proprietary prilling technology
- Competitive footprint and financial strength gives KMP an advantage
- Customers are signing deals
 - New term agreement for Van Wharves
- Increased Supply + High Price Volatility + Transportation Cost Volatility
- = More Storage

(a) Source: The Sulfur Institute
(b) Source: Turner, Mason & Company

Increased Production and Use of Heavy Crude

Despite drop in crude price, oil slate still getting heavier – 1.4Mbbbls/d of incremental heavy refining capacity forecast to be added by 2015 (b)

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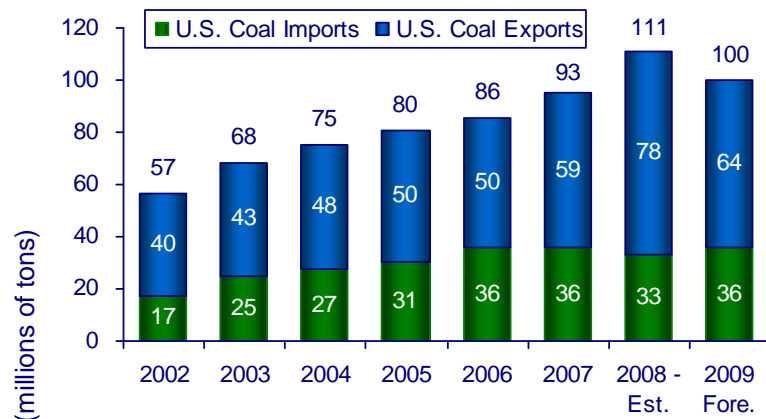
- Heavier, sour crude produces more residue
 - Petcoke
 - Sulfur
- Need for more petcoke handling / storage
- Competitive footprint and financial strength gives KMP an advantage
- Customers are signing deals
 - Recently renewed petcoke contract with Exxon in Lower River
 - Signed a new petcoke contract with Exxon at Baytown
 - BP Whiting
 - New Gulf Coast coke customer

(a) Source: Jacobs Consultancy
(b) Source: Turner, Mason & Company

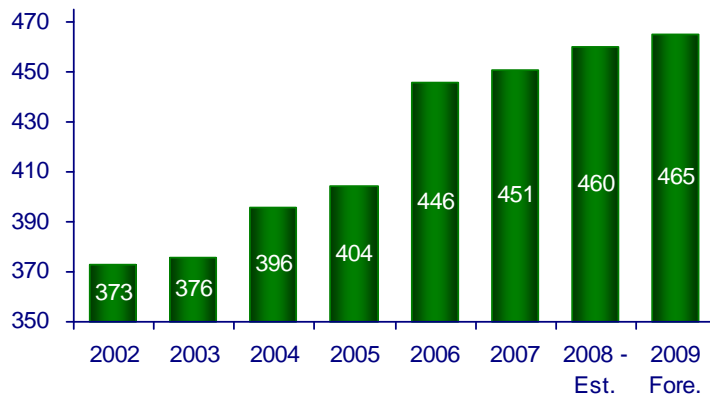
Coal

Coal – Imports / Exports / Domestic

U.S. Coal Imports/Exports (a)



PRB Production (b)



Our terminals are well-positioned on coasts and inland waterways to handle import coal, export coal or domestic shipments

Coal Imports

- Tougher Environmental regulations on SO₂
- U.S. Utilities continue to diversify supply and transportation
- Existing contracts secured with minimums

Coal Exports

- Increased global demand for high quality U.S. Met. coal
- Change in world coal supply, U.S. Steam coal exports to Europe

Domestic Shipments

- Powder River Basin is low cost, incremental production
- East Coast Exports created a shortfall in domestic steam coal supply

(a) Sources: EIA, U.S. Coal Review

(b) Sources: U.S. Department of the Interior Bureau of Land Management

KM Response

- **Invested capital to handle both exports and imports (SRT/Pier IX)**
 - Contracts secured with minimums
- **Domestic business still very strong**
 - Growth opportunity on the domestic side – 2.5 mm ton - Cora
 - Powder river coal to utilities by way of Mississippi river
 - Investing at Cora/GRT to enhance infrastructure
 - Used 2008 to term up and increase terminal pricing