

Kinder Morgan, Inc. is one of the largest energy infrastructure companies in North America. We own an interest in or operate approximately 85,000 miles of pipelines and 152 terminals. Our strategy is to grow our distributable cash flow (DCF) per share to stockholders by expanding, building and acquiring primarily fee-based energy infrastructure in growing domestic markets. In essence, we operate like a giant toll road – primarily providing energy transportation and storage services to U.S., Canadian and Mexican economies. Our assets generate substantial, stable cash flow with modest direct commodity exposure. Approximately 90 percent of our cash flows are fee-based and approximately 96 percent are fee-based or hedged based on our 2018 published budget.

Kinder Morgan has an unparalleled asset footprint spanning the U.S. with leading North American industry positions in each of its five business segments – Natural Gas Pipelines, CO<sub>2</sub>, Products Pipelines, Terminals and Kinder Morgan Canada.

- Largest natural gas transporter and storage operator in North America with approximately 70,000 miles of pipelines. Our **natural gas pipelines** are connected to every important natural gas resource play, including the Eagle Ford, Marcellus, Utica, Bakken, Haynesville, Fayetteville and Barnett. We move approximately 40 percent of the natural gas consumed in the U.S.
- Largest independent transporter of petroleum products in North America, transporting about 2.1 million barrels per day. Our **products pipelines** move gasoline, jet fuel, diesel, crude, natural gas liquids and more.
- Largest transporter of carbon dioxide (CO<sub>2</sub>) in North America. We transport approximately 1.2 billion cubic feet per day of CO<sub>2</sub>. Most of the CO<sub>2</sub> is used in enhanced oil recovery projects in the Permian Basin of West Texas.
- Largest independent **terminal** operator in North America. Our liquids terminals store refined petroleum products, chemicals, ethanol and more, and have a capacity of approximately 151 million barrels. Our dry bulk terminals store and handle such materials as petroleum coke and steel, and we handle approximately 59 million tons of bulk materials annually. We also have a strong Jones Act shipping position with 16 vessels in service.
- Only oilsands pipeline serving the West Coast in Canada. **Kinder Morgan Canada's** Trans Mountain pipeline system transports crude from Alberta to British Columbia and Washington state, and our proposed expansion would increase that capacity to approximately 890,000 barrels per day.



- In May of 2017, we completed the initial public offering of our Canadian subsidiary, Kinder Morgan Canada Limited. Kinder Morgan still owns a majority interest in this entity, which includes our Kinder Morgan Canada segment assets along with certain assets in our Terminals and Product Pipelines segments.

**Additional Highlights**

- Kinder Morgan is a company run by shareholders for shareholders. Kinder Morgan's senior management interests are closely aligned with those of the company's public shareholders, collectively owning approximately 14 percent of shares outstanding as of Dec. 29, 2017.<sup>1</sup> Executive Chairman Richard D. Kinder, a past recipient of Morningstar's CEO of the Year award, receives a salary of \$1 a year with no bonuses, no stock options and no restricted stock. Steve Kean, CEO and President, also receives a salary of \$1 a year.
- Kinder Morgan is one of the only S&P 500 companies that publishes its annual budget on its website, enabling investors and others to follow our progress throughout the year. We also post our operational performance at <http://www.kindermorgan.com/pages/responsibility> and continue to perform better than our industry peers relative to environmental, health and safety measures.
- As one of the largest energy infrastructure companies in North America, we recognize we have an enormous responsibility to not only create shareholder value, but also protect the public, our employees and the environment by employing sustainable business practices, conducting ourselves in an ethical and responsible manner, and complying with applicable laws, rules and regulations. Please visit our Safety & Environment webpage for more information: <https://www.kindermorgan.com/pages/responsibility>
- Kinder Morgan does not have a Political Action Committee (PAC) or make political contributions.
- Kinder Morgan, Inc. trades on the New York Stock Exchange (NYSE: KMI).
- Kinder Morgan Canada Limited trades on the Toronto Stock Exchange (TSX: KML)
- Kinder Morgan is headquartered in Houston, Texas, and has approximately 11,000 employees.

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<sup>1</sup> Includes restricted stock.

